CHAPTER 8
Mass Media and Public Opinion

SECTION 1  The Formation of Public Opinion
SECTION 2  Measuring Public Opinion
SECTION 3  The Mass Media
The Formation of Public Opinion

• What is public opinion and why is it so difficult to define?

• How do family and education shape public opinion?

• What additional factors shape public opinion?

What is Public Opinion?

Public opinion can be described as those attitudes held by a significant number of people on matters of government and politics.

Different Publics
• The United States is made up of many groups, or publics, who share common news.

Public Affairs
• Public affairs are those events and issues that concern the public at large. In its proper sense, public opinion includes only those views that relate to public affairs.

Public Opinions
• More than one public opinion can exist at the same time, because there are many publics. A view or position must be expressed in the open in order to be a public opinion.
The Political Spectrum

People who have similar opinions on political issues are generally grouped according to whether they are “left,” “right,” or “center” on the political spectrum.

<table>
<thead>
<tr>
<th>LEFT</th>
<th>CENTER</th>
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<tbody>
<tr>
<td>Radical</td>
<td>Liberal</td>
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<tr>
<td>Favors extreme change to create an altered or entirely new social system.</td>
<td>Believes that government must take action to change economic, political, and ideological policies thought to be unfair.</td>
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<tr>
<td>Moderate</td>
<td>Conservative</td>
</tr>
<tr>
<td>Holds beliefs that fall between liberal and conservative views, usually including some of both.</td>
<td>Seeks to keep in place the economic, political, and social structures of society.</td>
</tr>
<tr>
<td>Reactionary</td>
<td></td>
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<tr>
<td>Favors extreme change to restore society to an earlier, more conservative state.</td>
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Family and Education

Many factors influence our political opinions and political socialization over the course of a lifetime.

The Family

- Children first see the political world from within the family and through the family’s eyes.
- The strong influence the family has on the development of political opinions is due to the large amount of time children spend with the family.

The Schools

- Children acquire political knowledge throughout their time in the classroom.
- Students are taught about political systems, patriotism, and great Americans. Some are even required to take a course on government in high school.
Other Factors Influencing Public Opinion

Mass Media

The **mass media** include those means of communication that reach large, widely dispersed audiences (masses of people) simultaneously. The mass media has a huge effect on the formation of public opinion.

Peer Groups

Peer **groups** are made up of the people with whom one regularly associates, including friends, classmates, neighbors, and co-workers.

Opinion Leaders

An **opinion leader** is any person who, for any reason, has an unusually strong influence on the views of others.

Historic Events

Historic events can have a major impact on public opinion. The Great Depression is one event that shaped the political views and opinions of a generation.

Section 1 Review

1. Public opinion is difficult to define because
   (a) everyone shares the same views.
   (b) there are many groups and issues to account for.
   (c) no one is allowed to have opinions.
   (d) none of the above.

2. The mass media consist of
   (a) friends and family.
   (b) neighbors.
   (c) newspapers, magazines, television, and the Internet.
   (d) peer groups.

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SECTION 2

Measuring Public Opinion

• What are the challenges involved in measuring public opinion?

• Why are opinion polls the best measure of public opinion?

• What are the five steps in the polling process?

• What are the challenges of evaluating polls?

• What are the limits on the impact of public opinion?

Measuring Public Opinion

Elections

• Candidates who win an election are said to have a mandate, or a command from the electorate, to carry out campaign promises. In reality, however, election results are seldom an accurate measure of public opinion.

Interest Groups

• Interest groups are private organizations whose members share certain views and work to shape public policy. Interest groups are a chief means by which public opinion is made known.

The Media

• The media are frequently described as “mirrors” as well as “molders” of opinion.

Personal Contacts

• Public officials rely on frequent and wide-ranging contacts with their constituents, such as reading their mail, answering calls, and meeting people in public.
Polls—The Best Measure

Public opinion is best measured by public opinion polls, devices that attempt to collect information by asking people questions.

**Straw Votes**

- A straw vote is a method of polling that seeks to read the public’s mind simply by asking the same question of a large number of people.
- The straw-vote technique is highly unreliable, however.

**Scientific Polling**

- Serious efforts to take the public’s pulse on a scientific basis date from the 1930s.
- There are now more than 1,000 national and regional polling organizations in this country, with at least 200 of these polling political preferences.

The Polling Process

**Defining the Universe**

- The universe is a term that means the whole population that the poll aims to measure.

**Constructing a Sample**

- A sample is a representative slice of the total universe. Most professional pollsters draw a random sample, also called a probability sample. A quota sample is one that is deliberately constructed to reflect several of the major characteristics of a given universe.

**Preparing Valid Questions**

- The way in which questions are worded is very important. Wording can affect the reliability of any poll.

**Interviewing**

- Pollsters communicate with the sample respondents using various methods including person-to-person interviews, telephone calls, and mail surveys.

**Reporting**

- Pollsters use computers to store and manipulate data, which helps them analyze and report the results of the poll.
Evaluating Polls and Their Limit on Public Opinion

Evaluating Polls

• On balance, most national and regional polls are fairly reliable. Still, they are far from perfect.

• Potential problems with polls include their inability to measure the intensity, stability, and relevance of the opinions they report.

• Another potential problem is that polls and pollsters are sometimes said to shape the opinions they are supposed to measure.

Limits on the Impact of Public Opinion

• Public opinion is the major, but by no means the only, influence on public policy in this country.

• Much of the American political system is designed to protect minority interests against the excesses of majority views and actions.

• Finally, polls are not elections, nor are they substitutes for elections.

Section 2 Review

1. A straw vote
   (a) correctly predicted the outcome of the 1936 election.
   (b) is a method of polling that asks a large amount of people the same question.
   (c) is a very reliable type of polling.
   (d) measures the opinion of only the rural community.

2. To pollsters, the universe is
   (a) a private organization whose members share certain views and work to shape public policy.
   (b) all of outer space.
   (c) a probability sample.
   (d) the whole population that a poll aims to measure.

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SECTION 3
The Mass Media

• How does the mass media fulfill its role to provide the public with political information?
• How does the mass media influence politics?
• What are the factors that limit the influence of the media?

The Role of Mass Media

A medium is a means of communication; it transmits some kind of information. Four major mass media are particularly important in American politics:

<table>
<thead>
<tr>
<th>Television</th>
<th>Newspapers</th>
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<tr>
<td>Politics and television have gone hand in hand since the technology first appeared. Today television is the principle source of political information for a majority of Americans.</td>
<td>The first newspapers carried mostly political news. Even with the total number of newspapers declining, they are still the second leading source of political information for most Americans.</td>
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<tr>
<th>Radio</th>
<th>Magazines</th>
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<td>On average, Americans hear 20 hours of radio each week. Radio has been a source of news and entertainment since 1920.</td>
<td>Some 12,000 magazines are published in the United States today. Several magazines are devoted to American news and politics.</td>
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</tbody>
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The Media and Politics

The Public Agenda

• The media play a very large role in shaping the **public agenda**, the societal problems that political leaders and citizens agree need government attention.

• It is not correct that the media tell the people *what* to think; but it is clear that they tell the people what to think *about*.

Electoral Politics

• Today, television allows candidates to appeal directly to the people, without the help of a party organization.

• Candidates regularly try to use media coverage to their advantage.

• Newscasts featuring candidates are usually short, sharply focused **sound bites**—snappy reports that can be aired in 30 to 45 seconds.
Limits on Media Influence

• Only a small part of the public actually takes in and understands much of what the media have to say about public affairs.

• Many media sources mostly skim the news, reporting only what their news editors judge to be the most important and/or most interesting stories of the day.

• In-depth coverage of public affairs is available to those who want it and will seek it out.

Section 3 Review

1. Which of the following are major media?
   (a) television
   (b) newspapers
   (c) magazines
   (d) all of the above

2. According to the chart on international media usage found earlier in this section, which media source is accessible to the most Americans?
   (a) newspapers
   (b) radio
   (c) television
   (d) none of the above

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