



Dear Friends:

Gateway marked 25 years of service to our community in 2012. It was a milestone we were proud to celebrate with those who helped us along the way.

It was indeed a milestone, but by no means a destination.

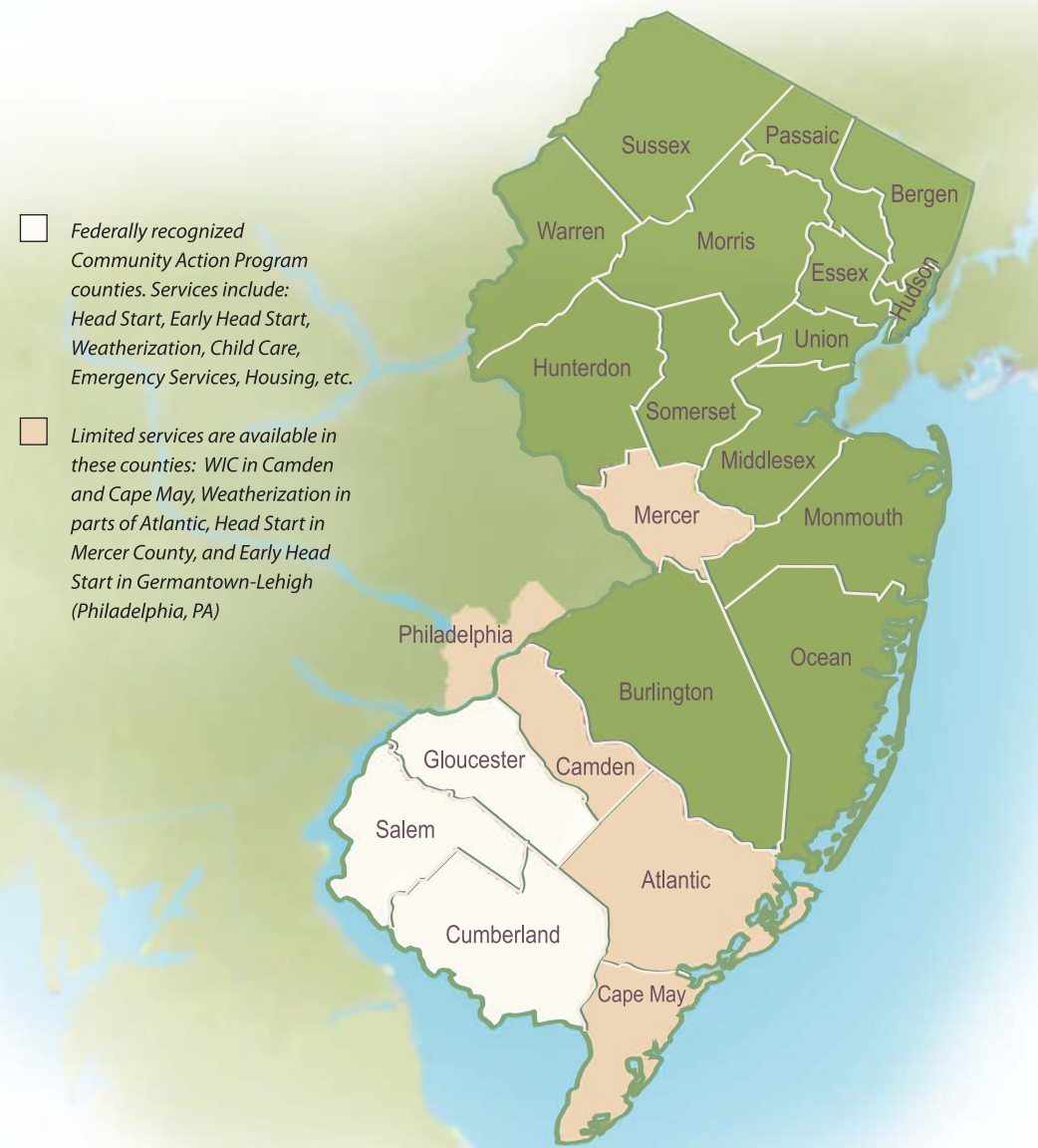
Our organization is here for those in need, whatever those needs might be. At Gateway, we know that to make a meaningful and lasting difference, we must be both tireless and innovative.

Our philosophy has always been that failure is never fatal and success is never final. Our efforts reflect that tireless approach to solve problems that face individuals and families on a daily basis.

The economy shows signs of rebounding and indicates improvement in the lives of some. But until there is improvement in the lives of all, we cannot, and will not, rest.

With thanks and best wishes, we look forward to your continued support as we begin another quarter century in collaborative pursuit of our mission of providing services and improving the quality of life.

Albert B. Kelly, CCAP, President & CEO
Gateway Community Action Partnership



Statement of Financial Position (6/30/12)

ASSETS	Gateway	Spring Gardens
Cash	\$887,485	\$110,453
Grants Receivable	\$1,866,065	\$8,478
Due from Related Parties	\$272,353	--
Land, Building, and Equipment	\$7,506,942	\$6,190,597
Prepaid Expenses	--	\$24,891
Tenant Security Deposits	--	\$39,229
Restricted Deposits & Funded Reserves	--	\$205,268
Other Assets	--	\$1,445
TOTAL	\$10,532,845	\$6,580,361
LIABILITIES & EQUITY	Gateway	Spring Gardens
Accounts Payable	\$1,211,771	\$106,873
Due To Related Parties	\$45,235	\$110,175
Deferred Revenue	\$1,336,350	\$39,229
Notes Payable	\$4,854,177	--
Mortgage Payable	--	\$8,775,400
Retained Surplus (Deficit)	--	(\$2,451,316)
TOTAL LIABILITIES	\$7,447,533	--
NET ASSETS	\$3,085,312	--
TOTAL	\$10,532,845	\$6,580,361

Statement of Activities and Changes in Net Assets (6/30/12)

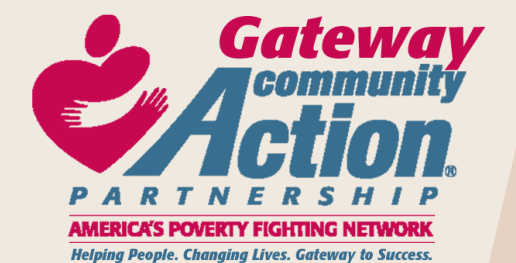
SUPPORT & REVENUE	Gateway	Spring Gardens
Grants and Contracts	\$43,667,003	--
Contributions	\$182,465	--
Contributed Goods and Services	\$58,935	--
Program Fees	\$267,735	--
Rental Income	\$959,112	\$813,765
Interest Income	\$784	\$171
Other Income	\$234,913	\$16,867
TOTAL	\$45,370,947	\$830,803
EXPENSES	Gateway	Spring Gardens
Program Services	\$42,482,523	--
Management and General	\$2,488,083	\$163,752
Community Service	--	--
Property Operating Expenses	--	\$439,666
Depreciation (Total)	\$635,833	\$277,725
TOTAL	\$45,606,439	\$881,143
CHANGE IN NET ASSETS	(\$235,492)	(\$50,340)
NET ASSETS BEGINNING OF YEAR	\$3,320,804	(\$2,400,976)
NET ASSETS END OF YEAR	\$3,085,312	(\$2,451,316)

The statement of financial position of Tri-County Community Action Agency, Inc. (T/A Gateway Community Action Partnership) and Spring Garden Senior Housing, Inc. as of June 30, 2012, and the related statement of activities and changes in net assets and of cash flows for the years then ended, were audited by Frank Glien, LLC, Certified Public Accountant. The financial statements have been derived from the audited financial statements. Copies of audit reports and the complete financial statements are available upon written request to Edward Bethea, Senior Vice President/COO.



Our business is improving lives.

2012
ANNUAL REPORT



110 Cohansey Street, Bridgeton, NJ 08302
www.gatewaycap.org

“It is organizations like Gateway Community Action Partnership that want to lift people up and give them an opportunity to move forward in life.”

Literacy Volunteers and Donors Make a Difference One Word at a Time

He arrived for his session with the volunteer literacy assessor with personality, confidence and a willingness to learn.

When asked questions, the new learner breezed through the verbal portion of the literacy program assessment.

Then it came time to read a sentence. He studied it for a moment before reading it haltingly ONE ... WORD ... AT ... A ... TIME.

Asked what he just read, he couldn't answer. His dark secret was revealed to the assessor and program coordinator. He could mouth the words with some difficulty but couldn't comprehend.

"Tears welled up in his eyes and I could see the shame cross over his face and it broke my heart," said Laura Weber, the program coordinator for Literacy Volunteers of Salem and Cumberland Counties, a Gateway Community Action Partnership program. "I assured him that we can help him. That's what we are here for and sometimes the hardest part is stepping up and asking for help. He took that step. Hopefully, we will get him a tutor soon, get him started and relieve him of that shame. It was really heart-breaking to witness. It was really touching."

Gateway's Literacy Volunteers of Salem and Cumberland Counties, the Literacy Volunteers of New Jersey Affiliate of the Year in



2010, has helped hundreds of adults and children with literacy services and has trained more than 100 tutors since the program reorganized in 2009.

That level of service would have been difficult to achieve if not for the help of Atlantic City Electric, which has donated \$127,000 to Gateway's literacy program over the last three years from proceeds from its annual charity golf tournament. Atlantic City Electric has also supported Gateway's literacy program by hosting two literacy awareness events at its Carneys Point facility.

Literacy Quick Facts

- 25 volunteer tutors trained
- 56 active tutors; 66 learners matched with tutors
- Re-accredited by Pro-Literacy
- Launched Beginning English classes in Salem County

Reaching Out to the Community for 25 Years

Gateway Community Action Partnership has worked for a quarter of a century to put hundreds of thousands of southern New Jersey residents on a path of self-sufficiency. A celebratory 25th Anniversary luncheon and awards ceremony was held on November 1, 2012 that included remarks from National Community Action Partnership President and CEO Donald Mathis and New Jersey State Senate President Stephen Sweeney.

The event was held at the Marino Ballroom on its Rivers Edge campus. About 200 community members, elected officials, and staff filled the room.

"Some things have changed with time, but our mission hasn't changed," said Albert B. Kelly, Gateway's President, CEO and founder. "We are still here to serve the community. This celebration is a day to recognize the great employees who work day-in and day-out to serve the community. I want to thank my employees and board members who have worked with us through thick and thin. We have had some trying times in these 25 years. But we are better for it."

Mathis praised Kelly's leadership at the national and local levels of Community Action while joining Kelly in paying tribute to Gateway's staff through its 25 years.

Senator Sweeney, a state senator from New Jersey's 3rd legislative district, is a long-time supporter of Gateway Community Action Partnership and its mission. "It is organizations like Gateway Community Action Partnership that want to help lift people up and give them an opportunity to move forward in life."

Gateway presented awards named after former Gateway board presidents. Second Chance Toys, which has donated toys to our Head Start children, and Atlantic City Electric, which has donated \$127,000 over the last three years to Gateway's adult literacy program, received the Dr. Frank D. Brigo Spirit of Community award.

The Kessler Foundation, which has played a major role in the development of Gateway's hydroponics facility and Mill Creek Urban Farm program, and Robert Thompson, of Thompson Realty, who has assisted Gateway's efforts in providing job training and employment skills, received the Samuel H. Jones, Jr. Community Development Award.



“Some things have changed with time, but our mission hasn't changed.”

Transportation Issues Addressed Through Collaboration

Transportation is among the barriers to self-sufficiency for clients of Gateway Community Action Partnership in southern New Jersey. Gateway is leading an initiative that will minimize the transportation barrier through a public-private partnership that expands and



enhances transportation options in Bridgeton, a poverty-stricken city in the heart of Gateway's three-county service area.

Through \$100,000 in funding by the private, New Jersey-based Pascale Sykes Foundation, and planning and implementation of the initiative by staff at Gateway Community Action Partnership and the Cumberland County Department of Employment and Training, a public bus service in Bridgeton is providing expanded hours in the middle of the day to serve clients. The service is now available from 6 a.m. to 6 p.m. Monday through Friday and 8 a.m. to 6 p.m. on Saturday.

The expansion and enhancement of services began in late October, helping clients reach places of employment, job interviews, doctor appointments and shopping centers.



Fatherhood Initiative Picnic

Glassboro Head Start provided a special day for parents during a Fatherhood Initiative Picnic event in May. Edward Bethea, Gateway's Senior Vice President and Chief Operating Officer, easily blended in with the other dads during parent-child games of soccer, wiffle ball, kick ball and other games, wearing a cap and Rutgers T-shirt. "It was about men sitting down and spending some time with their children and enjoying the time with their children," Bethea said. "It was about stepping up to the plate to demonstrate to the world and their community the importance of being a man and being a father."

Hightstown Family

It was a Christmas that Tania Arias and her family would not soon forget. Upon her arrival to the Gateway Hightstown Head Start center one day, Family Advocate Kelly Truncellito offered her a pile of gifts donated by Gateway Community Action Partnership employees for Arias and her family. Included were toys, gift cards, books, clothes, food and a Christmas tree that Truncellito obtained. The donations gave Arias, a hard-working mom, and her four children a Christmas that would have been beyond reach financially for the Arias family. The Arias family was selected as recipients by a drawing. "Thank you so much," Arias said. "Gateway Head Start made it a great Christmas for my four children. The people at Hightstown Head Start are so nice to my children and me. I feel like they are my family."

Sun National Bank Community Day

Sun National Bank gave back in a big way in late September, with Gillespie and Clarey literally getting their hands dirty in the process. Gillespie and Clarey, a Gateway Board of Directors Member, teamed up with about a dozen Gateway volunteers, Gateway Head Start and our Facilities Department to beautify our River's Edge Campus. Everyone pitched in to weed and rake our flower beds, plant shrubs, flowers and trees and spread mulch. "Gateway is a great organization. Gillespie said. Our relationship with Gateway is something we've enjoyed for a long, long time and we're glad to give something back."

Gateway at a Glance

- Unduplicated number served: 48,109
- Infant/child health & physical development improved with adequate nutrition: 24,512
- Non-emergency LIHEAP utility assistance: 11,494
- Non-emergency weatherization energy assistance: 463
- Emergency fuel or utility payments: 2,634
- Emergency rent/mortgage assistance: 231
- Obtained health care services: 186
- Emergency car repair: 97 and emergency food: 4,669

Grand Opening of Gateway's Hydroponics Greenhouse



Gateway Community Action Partnership introduced its 3,000-square-foot hydroponics greenhouse and Arthur & Friends employment and training program focused on individuals and with disabilities and disadvantages in April 2012 at the agency's Mill Creek Urban Farm.

Gateway's hydroponics program, Arthur & Friends, is partially funded by a grant from the Kessler Foundation and operated by Gateway in conjunction with NORWESCAP, a Community Action Agency in northwestern New Jersey. The Kessler Foundation is dedicated to improving the lives of adults with physical disabilities.

The opening of the hydroponics facility included recognition of the trainees from Pafacom, Inc.'s adult training program, a ribbon cutting, a tour of the hydroponics facility and Gateway's other greenhouse and a sampling of the salad greens grown in the hydroponics greenhouse.



The addition of hydroponics to Gateway's Mill Creek Urban Farm will supplement the production of food grown in 1,300 EarthBoxes, raised beds and in the soil for community distribution and sale to local businesses. But the Arthur & Friends program goes far beyond generating fresh produce. Gateway and program director Wendie Blanchard are encouraging residents with disabilities to become involved in the training as a way to develop or improve upon transferable employment readiness and life skills.

25 YEARS
1987-2012

Helping people.
Changing lives.



Executive Leadership

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President/CEO

Edward Bethea, CCAP
Senior Vice President/COO

Michael J. Cudemo, CCAP
Vice President/Planning

Electra Moses, RD, MS, CCAP
Vice President/Health Programs

Tom Poulsen
Vice President/Human Resources

John Schmidt
Vice President/Weatherization

Denise Todd Hampton, CCAP
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