



Dear Friends:

We completed our 31 years as a Community Action Partnership. A milestone in and of itself. We again provided essential services aligned with our mission "To provide services that improve the quality of life and promote self-sufficiency."

Our mission remains our guiding principle. As always, the annual look back is a time of reflection on what has been done, what needs to be done and what challenges are ahead.

We are proud to have such wonderful corporate sponsors like TD Charitable Foundation, who support of our Mill Creek Urban Farm is amazing, OceanFirst Foundation, whose generosity has enabled us to expand our feeding programs in more sites and serve more children and Wells Fargo Foundation, who have been steadfast supporters of our efforts in the rebirth of the Southeast Gateway neighborhood.

It is inspiring to partner with the Cumberland County Improvement Authority, the Cumberland Empowerment Zone and Eastern Pacific Builders to develop new high-quality, low-cost rental housing.

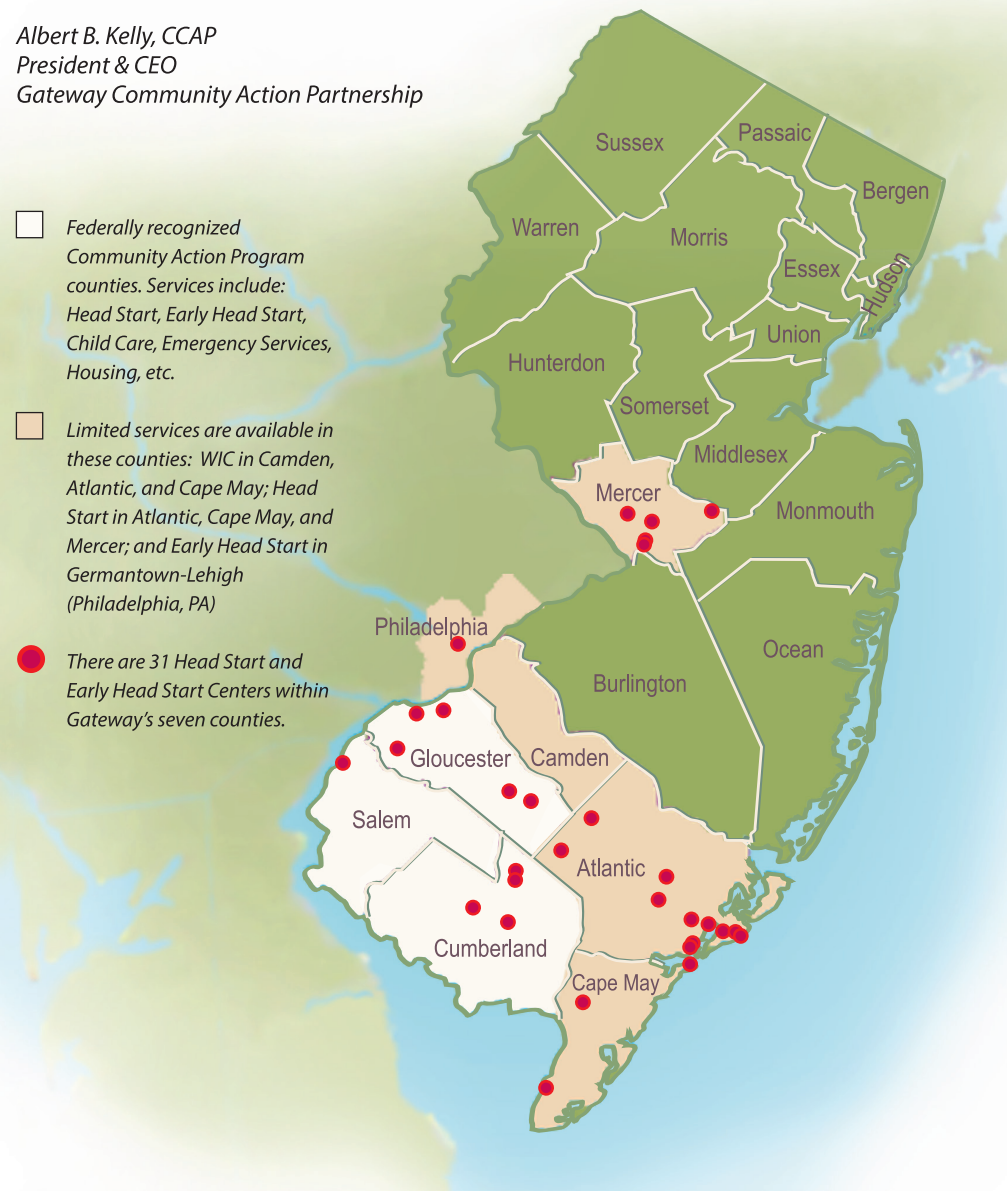
It is inspiring to work with partners like AllRisk Inc. to redevelop our Johnson Center, a community touchstone in Salem, and at the same time, receive their help to maintain our core programs through their deep rooted belief in doing what's best for the community.

Some of you joined us at The Borgata in Atlantic City for our 31st anniversary gala. It was a night to celebrate progress made and thank those who helped us make such strides. It was a night to reflect on the past, enjoy the moment and rededicate ourselves to the future and in living our mission.

There were, as always, other highlights and accomplishments. Success stories and heartfelt thank you notes from people helped by Gateway.

We will, as we always do, continue to answer our call to service for the greater good. We look forward to your continued support as we continue on in service of our community.

Albert B. Kelly, CCAP  
President & CEO  
Gateway Community Action Partnership



### Statement of Financial Position (6/30/18)

ASSETS	Gateway	Spring Gardens
Cash	\$1,690,292	\$48,700
Grants Receivable	\$2,805,979	—
Due from Related Parties	\$47,358	—
Land, Building, and Equipment	\$30,573,190	\$5,091,049
Prepaid Expenses	—	\$23,330
Tenant Security Deposits	—	\$35,234
Restricted Deposits & Funded Reserves	—	\$177,455
Other Assets	—	\$5,256
<b>TOTAL</b>	<b>\$35,116,819</b>	<b>\$5,381,024</b>

LIABILITIES & EQUITY	Gateway	Spring Gardens
Accounts Payable	\$2,286,324	\$65,419
Due To Related Parties	—	\$101,354
Deferred Revenue	\$894,323	—
Grants Payable	\$11,104	—
Mortgage/Notes Payable	\$4,637,141	\$8,775,400
Retained Surplus (Deficit)	—	(\$3,561,149)
<b>TOTAL LIABILITIES</b>	<b>\$7,828,892</b>	<b>—</b>
<b>NET ASSETS</b>	<b>\$27,287,927</b>	<b>—</b>
<b>TOTAL</b>	<b>\$35,116,819</b>	<b>\$5,381,024</b>

### Statement of Activities and Changes in Net Assets (6/30/18)

SUPPORT & REVENUE	Gateway	Spring Gardens
Grants and Contracts	\$59,079,345	—
Contributions	\$427,609	—
Contributed Goods and Services	\$4,803	—
Program Fees	\$240,271	—
Rental Income	\$1,174,343	\$823,477
Interest Income	\$3,016	\$175
Other Income	\$902,316	\$20,065
<b>TOTAL</b>	<b>\$61,831,703</b>	<b>\$843,717</b>

EXPENSES	Gateway	Spring Gardens
Program Services	\$57,079,345	—
Management and General	\$2,859,893	\$182,823
Property Operating Expenses	—	\$610,146
Depreciation (Total)	—	\$321,166
<b>TOTAL</b>	<b>\$60,711,799</b>	<b>\$1,114,135</b>

<b>CHANGE IN NET ASSETS</b>	<b>\$1,119,904</b>	<b>(\$270,418)</b>
<b>NET ASSETS BEGINNING OF YEAR</b>	<b>\$26,168,023</b>	<b>(\$3,290,731)</b>
<b>NET ASSETS END OF YEAR</b>	<b>\$27,287,927</b>	<b>(\$3,561,149)</b>

The statement of financial position of Tri-County Community Action Agency, Inc. (T/CA Gateway Community Action Partnership) and Spring Garden Senior Housing, Inc. as of June 30, 2018, and the related statement of activities and changes in net assets and of cash flows for the years then ended, were audited by Frank Glien, LLC, Certified Public Accountant, and Stringari and Stringari, Certified Public Accountants. The financial statements have been derived from the audited financial statements. Copies of audit reports and the complete financial statements are available upon written request to Denise Castley, Chief Financial Officer.



Our business is improving lives.

2018  
ANNUAL REPORT



110 Cohansey St., Bridgeton, NJ 08302  
www.gatewaycap.org



# “ Gateway works best when it partners with others in service to the community.”

## TD Bank helps boost Gateway's Mill Creek Urban Farm Initiatives

**T** Mill Creek Urban Farm produces food that is put to good use in the community, serves as a training/work program for our developmentally disabled neighbors and as an educational component for youth, and is a source of pride in the community and at Gateway Community Action Partnership.

That is why when grant reviewers from the TD Charitable Foundation looked at applications from non-profits from Maine to Florida in a highly competitive process, the foundation selected Gateway Community Action Partnership and its Mill Creek Urban Farm for a \$250,000 grant. Funds were used for two greenhouses that expanded farm operations and increased its service to the community.

"This grant demonstrates that the TD Charitable Foundation believes in our vision of helping our citizens," said Albert B. Kelly, Gateway's President and CEO, at a ribbon cutting ceremony for the two new greenhouses. "I want to publicly say thank you to the TD Charitable Foundation and the TD Bank leadership that is here today for the trust they had in us to build something such as this."

Marcus Weaver, Gateway's Director of Agriculture and Food Initiatives, outlined the ways the farm serves the community.

"I love the fact that this farm provides opportunity for education," Weaver said. "We get a lot of children here in the course of a year. Youth groups. School groups. Summer camp groups. To be able to demonstrate how food grows is wonderful to me. There is a lot of opportunity for education. One of the things that I find particularly rewarding with this project is the work we do with developmentally disabled individuals. Too often, they are overlooked, misunderstood. For me to have them come out here and participate in



### Mill Creek Urban Farm Stats

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our work activities, meet some new people, go home with a smile on their face, that is so much more important to me than just growing vegetables."

Rob Curley, TD Bank's South Jersey Market President, said the farm aligns with TD Bank's recently launched Ready Commitment platform, which focuses on driving changes to ensure an inclusive future for all in four major areas—a more vibrant planet, connected communities, better health access, and financial security.

"Our grant of \$250,000 provided the funding for these two greenhouses that will do the many of the great things that Marcus has talked about," Curley said. "It's not just about growing food. It is about connecting the community and doing a lot of great things to help Gateway and its initiatives."

“ It's not just about growing food. It is about connecting the community and doing a lot of great things to help Gateway. ” — Rob Curley, TD Bank's South Jersey Market President

## New family apartments moving in to Bridgeton

**G**ateway Community Action Partnership, in collaboration with the Eastern Pacific Development and the Cumberland Empowerment Zone, continued to transform the Southeast Gateway Neighborhood in Bridgeton with the development of the River Grove Family Apartments. Gateway and its partners held a ground breaking ceremony in July.

The 68-unit River Grove will provide safe and affordable housing for local residents and families. The project will include a River Grove Community Center. Planned are two single family homes, 19 duplexes and 28 three-bedroom apartments.

"We are going to change people's lives with the River Grove Family Apartments," said Albert B. Kelly, Gateway's President and CEO. "I want to thank all involved for what you are doing to make Bridgeton a better community and a great community."

Attending were Sen. Stephen Sweeney, the New Jersey Senate President; Hans Lampart, the President and CEO of Eastern Pacific Development/Brookfield Construction; Michael Matthews, the Housing Programs Director at USDA; Joe Derella, Cumberland County



Freeholder Director; Darlene Barber, Cumberland County Freeholder and Chair of the Cumberland Empowerment Zone; and Douglas Long, from Grace Marmero and Associates, who served as the master of ceremonies. Gateway staff, including Edward Bethea, Executive Vice President and COO, also attended. Board chairman John Washington and board member Joe L. Kidd attended.

"It is a thrill to be in the great city of Bridgeton," Sen. Sweeney said. "It is a great city with a lot of amazing people. It just needed a chance. You can see people here moving forward. I want to congratulate my friend Mayor Kelly. Bridgeton is on the move. The most important things you need safe neighborhoods, good schools and housing. And we are putting it all together."

## Gateway launches its summer feeding program



**I**n collaboration with its partners, Gateway launched its summer feeding initiative with a kickoff event in late June at Bridgeton High School. Gateway President and CEO Albert B. Kelly and New Jersey Department of Agriculture Secretary Doug Fisher were among those on hand to discuss the program and its impact.

The program provided nutritious meals for youth -18 and younger - in the summertime when they did not have access

to the food provided at school during the school year. Gateway, in partnership with the Bridgeton Public Schools, the NJ Department of Agriculture, the USDA, Inspira Health Network, the Community Food Bank of NJ, ShopRite and the Greater Bridgeton Area PAL, utilized the Mobile Summer Feeding Bus, funded by the OceanFirst Foundation, to deliver meals. The food was distributed by youth in Gateway's Next Generation of Leaders program.

"It's my pleasure to be the Mayor of this great city, but it is a team effort in making things happen in our community," Kelly said as he stood near the Mobile Summer Feeding Bus. All the people here work together to continue the trend of Bridgeton becoming an even greater city."

Said Fisher: "This is one of the best sites I have seen in the state in terms of the organizing effort and what is being served. Just everything in its place."



## OceanFirst donates to vital programs

OceanFirst Foundation presented a check for \$10,000 to Gateway Community Action Partnership in August at the agency's River's Edge Community Campus in Bridgeton.

The OceanFirst Foundation Major Grants Initiative award will assist Gateway in renovating kitchen facilities at its Marino Conference Center in Bridgeton, to produce meals for summer feeding and early childhood education programs.

"The continued support of OceanFirst Foundation helps us continue to help children access the nutritious meals they require to grow and learn and lead productive lives," Albert B. Kelly, CCAP, said.

## Recognizing foster grandparents

The Atlantic County Foster Grandparent Program held its first annual Foster Grandparent Volunteer Recognition Luncheon at Seaview Hotel & Golf Club in Galloway in June. More than 60 foster grandparents gathered to receive recognition for their service and dedication to the Foster Grandparent Program during the 2017-2018 year.

The Foster Grandparent Program (FGP) provides a way for volunteers age 55 and over to stay active by serving children and youth in their communities. Foster Grandparents are role models, mentors, and friends to children with exceptional needs. Foster Grandparents serve an average of 20 hours per week volunteering in locations including schools, daycare facilities, or Head Start centers.

## Summer employment program is a hit

Through an extensive application and interview process, Gateway chose 10 Cumberland County youth to participate in a new Gateway Scholars summer employment program in 2018. This program provides area youth with paid summer employment for eight weeks during the summer program along with college readiness training, life skills, and mentoring to ensure future success.

## Please Help Us Help Others

Gateway Community Action Partnership makes a difference in helping our less fortunate neighbors. We provide dozens of programs that advance our mission "to provide services that improve the quality of life and promote self-sufficiency."

**Certain core programs that embody our mission are under- or unfunded, such as Alzheimer's and Adult Day Care, food recovery and literacy. Please make a donation to help us fulfill our mission. Send checks made payable to: Gateway CAP, 110 Cohansey Street, Bridgeton, NJ 08302.**

**For questions/information: 856-497-6621 or mcudemo@gatewaycap.org**



### Executive Leadership

**Albert B. Kelly, CCAP**  
President/CEO

**Edward Bethea, CCAP**  
Executive Vice President/COO

**Michelle Brown**  
Vice President/Human Resources

**Denise Castley**  
Chief Financial Officer

**Michael J. Cudemo, CCAP**  
Vice President/Planning

**Bonnie Eggenburg, CCAP**  
Vice President/Head Start

**Denise Todd, CCAP**  
Vice President/Compliance

**Jaya Velpuri, Ph.D., CCAP**  
Vice President/WIC

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