

## Urban Farm Adds New Hydroponic Greenhouse

The addition of hydroponics farming will supplement the production of food grown in soil at the Mill Creek Urban Farm.

Gateway's hydroponics program, Arthur & Friends, is partially funded by a grant from the Kessler Foundation and operated by Gateway in conjunction with NORWESCAP, a Community Action Agency in northwestern New Jersey.

The Kessler Foundation is dedicated to improving the lives of adults with physical disabilities. The goal of the program is to grow produce while helping program participants to develop or improve upon transferable employment readiness and life skills.



## SPOTLIGHT: Mill Creek Urban Farm

Less than three years ago, it was an abandoned lot, filled with weeds and debris. By mid-summer 2011, the Mill Creek Urban Farm, the site of a former housing project in Bridgeton, was producing nutritious vegetables and fruits, inspiring community involvement and expanding its scope of operations.



Gateway opened the third section of its four-acre farm in 2011, planting dwarf fruit trees, blueberries, raspberries, blackberries, asparagus, cactus and beach plums in the ground to supplement the production of its 1,300 EarthBoxes, a container gardening system that doubles the yield of plants with far less maintenance and water.

The community has become involved through volunteerism. Among the volunteers are Deptford Mall Volunteers, Parents and Friends Association Community Services (PAFACOM), NJ Youth CORP, and area community volunteers.

## Gateway Literacy Program Named Affiliate of the Year

Gateway's Literacy Volunteers of Cumberland and Salem Counties received the Alice M. Leppert Award for Outstanding Affiliate Achievement at the Literacy Volunteers of New Jersey's Literacy for Life Conference in April at Montclair State University.

Gateway's adult literacy program was recognized by LVNJ for its outstanding growth in 2010. Michael Cudemo, Gateway's Vice President in charge of Planning, accepted the award on behalf of Gateway and Literacy Volunteers of Cumberland and Salem Counties. Included in his remarks, Cudemo, a tutor, said the award reflects Gateway's mission "to provide services that improve the quality of life and promote self-sufficiency."



## Statement of Financial Position

ASSETS	TRI-COUNTY -- 6/30/11	SPRING GARDENS -- 6/30/11
Cash	\$ 945,700	\$ 8,874
Grants Receivable	\$ 1,641,786	\$ 8,128
Due from Related Parties	\$ 349,663	\$ -
Land, Building, and Equipment	\$ 7,868,918	\$ 6,208,141
Prepaid Expenses (Net)	\$ -	\$ 27,168
Tenant Security Deposits	\$ -	\$ 35,853
Restricted Deposits & Funded Reserves	\$ -	\$ 309,296
Other Assets	\$ -	\$ 1,248
<b>TOTAL ASSETS</b>	<b>\$ 10,806,067</b>	<b>\$ 6,598,708</b>
<b>LIABILITIES AND EQUITY</b>		
Accounts Payable	\$ 1,207,907	\$ 111,291
Due To/From	\$ 61,449	\$ 77,140
Deferred Revenue	\$ 1,107,384	\$ 35,853
Notes Payable	\$ 5,108,523	\$ -
Mortgage Payable	\$ -	\$ 8,775,400
Retained Surplus (Deficit)	\$ -	\$ (2,400,976)
Total Liabilities	\$ 7,485,263	\$ -
Net Assets	\$ 3,320,804	\$ -
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 10,806,067</b>	<b>\$ 6,598,708</b>

## Statement of Activities and Changes in Net Assets

SUPPORT & REVENUE	TRI-COUNTY -- 6/30/11	SPRING GARDENS -- 6/30/11
Grants and Contracts	\$ 31,934,726	\$ 808,897
Contributions	\$ 97,479	\$ -
Contributed Goods and Services	\$ 46,723	\$ -
Program Fees	\$ 272,854	\$ -
Rental Income	\$ 906,895	\$ -
Interest Income	\$ 3,270	\$ 737
Match	\$ -	\$ -
Other Income	\$ 745,417	\$ 13,068
<b>TOTAL SUPPORT AND REVENUE</b>	<b>\$ 34,007,364</b>	<b>\$ 822,702</b>
<b>EXPENSES</b>		
Program Services	\$ 33,571,645	\$ --
Management and General	\$ 373,097	\$ 155,787
Community Service	\$ -	\$ -
Property Operating Expenses	\$ -	\$ 468,652
Depreciation (Total)	\$ -	\$ 255,867
<b>TOTAL EXPENSES</b>	<b>\$ 33,944,742</b>	<b>\$ 880,306</b>
<b>CHANGE IN NET ASSETS</b>	<b>\$ 62,622</b>	<b>\$ (57,604)</b>
<b>NET ASSETS -- Beginning of Year</b>	<b>\$ 3,258,182</b>	<b>\$ 2,343,372</b>
<b>NET ASSETS -- End of Year</b>	<b>\$ 3,320,804</b>	<b>\$ 2,400,976</b>

The statement of financial position of Tri-County Community Action Agency, Inc. and Spring Garden Senior Housing, Inc. as of June 30, 2011, and the related statement of activities and changes in net assets and of cash flows for the years then ended, were audited by Frank Glen, LLC, Certified Public Accountant. The financial statements have been derived from the audited financial statements. Copies of audit reports and the complete financial statements are available upon written request to Edward Belthea, Senior Vice President/COO.

## Housing, Weatherization, Economic Development Get Results

Gateway supports a variety of affordable housing initiatives, including home buyer education that educated and graduated 19 potential home buyers in every aspect of the home buying process, foreclosure prevention which assisted 213 homeowners who are having trouble paying their mortgages stay in their homes and senior housing at our 125-unit Spring Gardens Senior Housing facility in Vineland that provides quality affordable living quarters for seniors and houses Gateway's Alzheimer's/Adult Day Care Center. Housing programs also include Hometown Pride, which renovates and replaces aging rental housing units for families seeking homeownership in Bridgeton's South East Gateway section. The Weatherization Assistance Program weatherized 731 homes for income-eligible families through the work of trained crews. The Weatherization program reduces energy bills and energy consumption, makes homes more comfortable, creates jobs and benefits the local economy. Gateway's Economic Development program offers clients opportunities for savings and borrowing through IDA and its Gateway Loan Program.

# GATEWAY

## Community Action Partnership



Annual Report • 2011  
Our business is improving lives.

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## Head Start

The Gateway CAP Early Head Start/ Head Start Program is a comprehensive, developmental program for children and families. The program provides a safe, healthy environment in which resources are used to ensure each child has the opportunity to develop to his/her fullest potential.

In 2011, Gateway Early Head Start and Head Start provided services that touched the lives of more than 5,000 individuals, including children, family members, volunteers, and staff. We have made a commitment to provide a welcoming early childhood program that engages children, parents and the community.

On April 1, 2011, Gateway was selected by the U.S. Department of Health and Human Services' Administration For Children and Families to become operator of the Mercer County Head Start program. In Mercer, Gateway provided services to 248 children. We managed the Mercer County Head Start program from an administrative office in Lawrenceville with three centers in Hamilton Township, one in Ewing, and one in Hightstown. These centers are in addition to Gateway's 14 Head Start centers in Cumberland, Gloucester, Salem and Camden counties serving 1,008 children ages 0-5.

In 2011, Gateway also improved several Head Start facilities, increased the quality of its teaching staff, and strengthened management systems.

For a comprehensive annual report on Head Start and Early Head Start, visit the Gateway Community Action Partnership website at <http://www.gatewaycap.org>

## Toy Donation

Gateway Community Action Partnership's Head Start and Early Head Start children experienced a little bit of Christmas in spring. On April 15, 2011, representatives from Second Chance Toys unloaded an assortment of 1,200 gently used toys that lined the hallways of the Paulsboro Head Start Center. The colorful toys of every size and shape delighted the children and were, in turn, distributed amongst Gateway's Head Start centers in four counties, as well as seven collaboration sites and the agency's Social Services Department.

Second Chance Toys is a Mountainside, NJ-based nonprofit whose mission is to recycle toys and help keep them out of landfills and into the hands of children in need.

The organization collected the toys in partnership with South Jersey Kohl's department stores and the South Jersey franchise of 1-800-GOT-JUNK?, a bulk waste hauling company that donated its services in transporting the toys.

According to the National Institute for Early Education Research, without sufficient toys, children don't develop necessary motor skills. Studies also show that infant toys are critical for brain growth that affects learning later in life.

## Social Services

In 2011, Gateway CAP's Social Services Department administered LIHEAP (Low Income Home Energy Assistance Program), USF (Universal Service Fund), and other programs to assist low-income families with their heating and cooling costs.

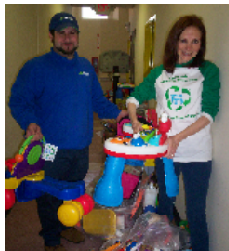
In addition, we operated 12 transitional housing facilities in Cumberland, Gloucester and Salem counties. The goal of the Transitional Housing Program is to assist the family in securing permanent, safe and affordable housing.

Families assisted also received intensive case management consisting of evaluation of the conditions that led to homelessness, a plan of action to prevent reoccurrence and assistance in carrying out plan. Transitional housing is provided to those who have no other housing or resources.

Gateway Community Action Partnership, through funding from the Office of Head Start, opened a new playground in June that promotes healthy physical activity and stimulates children intellectually.

Following remarks from Gateway management, representatives from the Office of Head Start and distinguished guests, the playground opened with the cutting of the ribbon and smiling Gateway Head Start children racing to the various playground structures, eager to try them out.

The children climbed and ran and rode tricycles, having fun while increasing their physical activity. The educational and physical activities will be further enhanced with the addition of gardens, science areas and other materials that encourage the best teaching practices for an outdoor classroom.



Dear Friends:  
Through the years, one thing that has been constant is change.

For organizations that wish to prosper, being able to change is essential. At Gateway Community Action Partnership we are no strangers to change.

We have watched our world change, our communities change, and most recently our name change to one that encompasses a broader and more diverse service region.

While maintaining an array of services in Cumberland, Salem, Cape May, and Gloucester Counties, our agency in 2011 saw the addition of:

- New Head Start Centers in Mercer County
- Expanded WIC services into Camden County
- Progress by Weatherization to improve homes in Atlantic County

At each juncture we examined the way that these services might improve the lives of the people we serve and we have seen immediate results as children and families have gained access to child care, emergency assistance, and housing counseling.

As we proceed through this new decade we face countless new challenges that could never have been envisioned twenty-five, ten or even five years ago.

Our world is changing but the one thing that remains constant is the increasing level of need in our communities. It will take all of our strength, energy and dedication to see that those needs continue to be met.

This year as we celebrate a past that is rich with accomplishments, we also turn toward a future that is filled with promise and recognize that it will take all of us working together to achieve our goals of helping people and changing lives through the gateway to success.

Albert B. Kelly, President & CEO  
Gateway Community Action Partnership

### Executive Leadership

Albert B. Kelly, CCAP  
President/CEO

Edward Bethea, CCAP  
Senior Vice President/COO

Michael J. Cudem, CCAP  
Vice President/Planning

Electra Moses, RD, MS, CCAP  
Vice President/  
Health Programs

Tom Poulsen  
Vice President/  
Human Resources

John Schmidt  
Vice President/Housing

Denise Todd Hampton, CCAP  
Vice President/  
Social Services

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## Celebrating 25 Years

Gateway Community Action Partnership celebrates its 25th anniversary in 2012. It's been quite a journey since our beginning in 1987 when our agency was awarded the Community Services Block Grant (CSBG) as a federally designated community action program serving Cumberland, Salem and Gloucester counties. Gateway Community Action Partnership has undergone many changes, including an expansion of our services and service area from three to seven New Jersey counties.

But one thing has never changed. Gateway will always be dedicated to advancing our mission "to provide services that improve the quality of life and promote self-sufficiency." A caring, hard-working senior management team and staff are committed to helping our neighbors. Gateway's focus is in five core areas: child care services, housing and weatherization services, nutrition education and food distribution services, literacy and educational services and neighborhood services with an annual budget of approximately \$37 million to serve more than 50,000 clients annually in Cumberland, Gloucester, Salem, Mercer, Atlantic, Camden and Cape May counties in New Jersey.

As we progress in 2012, Gateway will look toward a brighter future for our communities with an eye on the past as we recognize 25 years of service. We will keep our community informed of our 25th anniversary plans and the work of our committee through the local media and our social media. We appreciate your support and look forward to continuing to work with our community leaders and partners to make America a better place to live.

Albert B. Kelly, Gateway's founder and President and CEO, holds a December 1987 copy of The Phoenix, the agency's newsletter. As a link from the past to the present, Kelly struck a pose similar to his photo in the right-hand corner of the 1987 Phoenix when he held tote bags containing free energy-saving items distributed to families.



## Family Success Centers

In 2011, Gateway Community Action Agency, Inc. operated three Family Success Centers funded through the New Jersey Department of Children and Families. The centers - which include the Gateway Family Success Center in Bridgeton, The Salem Family Success Center and the Holly City Family Success Center in Millville - are community-based, family-centered neighborhood gathering places where any community resident can go for family support, information, and services.

Family Success Centers aim to enrich the lives of children and adults by making families and neighborhoods stronger by helping and empowering all families to succeed. Some of the services available through the agency's Family Success Centers include: employment, information and referral, parent education, health care, parent-child activities, home visiting, life skills training, advocacy and housing.

## Alzheimer's/Adult Day Care

In 2011, Gateway CAP managed a social adult day care program for Cumberland County residents, including those who have Alzheimer's disease. The program provides respite care for families of the participants and provides the participants with supervised activities and nutritious meals.

Gateway is the only agency providing a social adult day care program in Cumberland County. The program provides families with relief from the constant care that Alzheimer's and patients with other disorders require. The program operates from the agency's Spring Gardens Senior Housing facility, 1781 S. Spring Rd., Vineland. Meals and snacks are provided and daily activities include arts, crafts, low-impact, guided exercise sessions and socialization. The program also includes monthly parties for participants. The program is funded, in part, by the Cumberland County Office on Aging and the United Way of Greater Cumberland County.

## Holiday Welcome Home in Penns Grove

Marine Corps Sgt. Nathan Halstead had missed other Christmases and important family events before. It's one of the sacrifices military families make for their country. But when the Halstead family learned that Sgt. Halstead would be home before Christmas, and shared the news with the Gateway Penns Grove Head Start, staff members began to plan a Christmas surprise for 2-year-old Chase, one of the children at the center. Sgt. Halstead arrived at the center less than a week before Christmas, and a surprised Chase stared wide-eyed for a moment before sprinting into the daddy's arms. Chase hadn't seen his father in six months while Sgt. Halstead was deployed in Japan. It was a Christmas surprise that typified the love and care the Gateway Community Action Partnership Head Start staff have for their children and families.

## WIC

In October 2011, Gateway's Women, Infants and Children (WIC) Program more than doubled in size when it assumed oversight of the Camden WIC program. Gateway has been providing WIC services in Cumberland, Salem and Cape May counties for the past 23 years.

Gateway's program now serves approximately 12,500 participants in Camden County for a total of 23,300 pregnant, post-partum and nursing mothers, along with children up to age 5 in the four-county area.

Under the program, free supplemental foods, through monthly checks, are distributed to buy formula, low-fat milk or soy substitutes, juice, whole grain cereals and other healthy foods. It also provides nutritional counseling and gives referrals to other assistance programs.

Gateway currently has two sites in Cumberland County, one in Salem and two in Cape May. Gateway WIC added two sites in Camden City - 2600 Mt. Ephraim Ave., Suite 411 and 600 Market St., as well as 512 DiPiero Complex, Lakeland Rd., in Blackwood.

## Toothmobile

Gateway Community Action's Toothmobile is a 40-foot, fully-licensed, certified and equipped mobile dental unit that provides preventative and restorative dental services, along with oral health education to uninsured and underinsured children, serving children ages 3 to 1. Additionally, the Toothmobile delivers services to a target population that might otherwise not be served due to transportation issues.



## A Second Chance

Gateway Community Action Partnership and the Cumberland County Department of Corrections collaborative Last Chance reentry program's goals are to help offenders successfully reenter society through case management, workshops and a variety of transitional services, reduce recidivism and increase public safety.

The program includes life skills training and job readiness for ex-offenders aiming to turn their lives around. Most of the program's activities are conducted at a resource center at the Alms Center in Bridgeton and at the Cumberland County Jail.