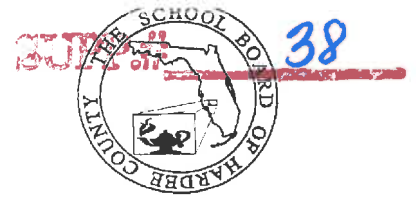


Hardee County Public Schools
School Board Agenda Analysis



Author(s): LaCheron Conway, Director of School Food Service

Date: July 24, 2018

15.05

Subject: Milk Products Bid

Background Information: In the 2015-2016 school year we piggybacked the Collier County School Board, bid #145-6/15 with Borden Dairy for the purchase of milk and other dairy products for the school food service program. Collier County has renewed the bid with Borden Dairy. Borden has again permitted us to piggy back the Collier bid.

Administrative Consideration: (include F.S., Rule, Authority, etc.):
State Board of Ed. Rule 6A-1.012(5) provides that in lieu of requesting Bids from three (3) or more sources, school boards may make purchases at the unit prices in contracts awarded by other city or county governmental agencies, other school boards, etc. provided that such purchases are to the economic advantage of the school board.

Strategic Plan Goal: Goal Two: To increase the operational efficiency and effective use of resources to maximize educational opportunities..

Fiscal Impact: Approximately \$190,000 from Food Service funds.

Director of Finance signature: 

Proposed Recommendation to School Board:

To approve request to buy Milk Products from Borden Dairy of Florida off of the Collier County School Board Dairy Products Bid (#145-6/15) for the 2018-2019 school year.

Action Agenda

Consent Agenda



BOARD ACTION
8/9/18
Approved



July 23, 2018

George Kelly
Hardee County Schools
VIA EMAIL

Dear Mr. Kelly

As per the instructions of Bid #145-6/15 Dairy Products, I have listed below a raw milk change in the Month of August 2018.

Please note that the price did vary enough to justify a change in your prices. Your prices beginning August 1, 2018 will be as follows:

August 1, 2018

<u>Product Code</u>	<u>ITEM DESCRIPTION</u>	<u>May-18</u>	<u>Change</u>	<u>Aug-18</u>
25349	1/2 Pt. Homogenized Milk	\$ 0.2046	\$ (0.0011)	\$ 0.2035
25351	1/2 Pt. 1% Low Fat Milk	\$ 0.1935	\$ (0.0011)	\$ 0.1924
25369	1/2 Pt. BDN Skim Chocolate Milk	\$ 0.1938	\$ (0.0011)	\$ 0.1927
25352	1/2 Pt. Skim Milk	\$ 0.1879	\$ (0.0011)	\$ 0.1868
25373	1/2 Pt. BDN Skim Strawberry Milk	\$ 0.1983	\$ (0.0011)	\$ 0.1972
25079	Gal BDN 1%	\$ 3.0880	\$ (0.0173)	\$ 3.0707
25080	Gal BDN FF	\$ 2.9336	\$ (0.0173)	\$ 2.9163
1173	Qt Lala 2% Lactaid	\$ 1.9664	\$ 0.0506	\$ 2.0170
3660	Qt Silk Soy	\$ 2.4871	\$ 0.1277	\$ 2.6148
4987	100ct 1oz Cream Cheese	\$ 23.9425	\$ 0.1944	\$ 24.1369
10040	100ct 1oz Sour Cream	\$ 22.2025	\$ 0.0844	\$ 22.2869
16570	HPT FF Lactaid	\$ 0.6352	\$ 0.0025	\$ 0.6377
21944	5 lb BDN Sour Cream	\$ 7.6917	\$ 0.5997	\$ 8.2914
25152	BDN Cottage Cheese 1% 5 LB	\$ 7.2953	\$ 0.4785	\$ 7.7738
32500	3# Cream Cheese	\$ 7.6380	\$ 0.1095	\$ 7.7475
29831	Yplt Trx Rasp	\$ 0.4859	\$ -	\$ 0.4859
29833	Yplt Trx Straw/Ban	\$ 0.4859	\$ -	\$ 0.4859
29834	Yplt Trx Cherry	\$ 0.4859	\$ -	\$ 0.4859

We appreciate the opportunity of serving the Hardee County Schools
Please contact me if you have any questions at (863) 297-7336. Thank you.

Sincerely,

Billy Hawkins
General Sales Manager



May 8th, 2018

Mrs., LaCheron Conway
Hardee County Schools

Re: Bid # 145-6/15 Dairy Products

(Collier County Schools)

Dear LaCheron,

We would like to inform you that Borden Dairy Company of Florida has granted permission for Hardee County Schools to Piggy Back off the Collier County School Bid (# 145-6/15 Dairy Products) for the upcoming 2018-2019 school year. This piggy back is also extended for the remaining roll over year of the 2019-2020 school year that is included in the Collier County Bid if both parties agree on a yearly basis. If for some reason either party deems necessary to end such agreement, the termination must be submitted in writing 30 days prior to such decision of separation.

We at Borden are excited and looking forward to partnering with Hardee County Schools this year again. We are also grateful for the opportunity to continue to service Hardee County Schools and look forward to many years of providing you with world class service and products.

Please feel free to call with any questions or concerns you may have.

Billy Hawkins 813-230-5689 billy.hawkins@bordendairy.com

Thank you,
Borden Dairy Company of Florida

Billy Hawkins
General Sales Manager

Hardee County Schools Representative

please sign above for consent of service



CCPS

Collier County
Public Schools

Purchasing

NOTICE OF AWARD

April 11, 2018

Borden Dairy of Florida
308 Ave G, SW
Winter Haven, FL 33880

Re: Bid # 145-6/15 Dairy Products

To Whom It May Concern:

The School Board of Collier County, Florida, meeting in official session on April 10, 2018, voted to approve the award of the renewal for the above referenced bid, per the attached bid tabulation sheet. Prior to the commencement, a purchase order will be issued to the awarded vendor for any orders or upcoming services.

Thank you and congratulations on this renewal award. Your interest in Collier County Public Schools is appreciated.

Respectfully,

David W. Nara
Director of Purchasing

DN/td
Attachment

Today's Learners • Tomorrow's Leaders

5775 Osceola Trail | Naples, Florida 34109 | p: 239.377.0047 | f: 239.377.0074
e: purchasing@collierschools.com | www.collierschools.com

**Agenda Item Details**

Meeting	Apr 10, 2018 - Regular School Board Meeting
Category	Consent Agenda - Purchasing
Subject	C215 Invitation to Bid #145-6/15 Dairy Products / Districtwide
Access	Public
Type	Action (Consent)
Fiscal Impact	Yes
Dollar Amount	1,000,000.00
Budgeted	Yes
Budget Source	Nutrition Services Fund
Recommended Action	Approve renewal of bid #145-6/15 for the purchase of dairy products by the Nutrition Services Department for all district sites.

Public Content**FEDERAL STATUTE:**

n/a

FLORIDA STATUTE:

1010

SCHOOL BOARD POLICY:

6320

EXECUTIVE SUMMARY:

This bid is for the purchase of dairy products to be used in the breakfast and lunch programs at schools throughout the district by Nutrition Services Department. Recommend approval of renewal from Borden Dairy of Winter Haven, Florida. Pricing is updated quarterly based on the United States Department of Agricultural (USDA) Marketing Services for the Federal Milk Market. The estimated exposure for the school year 2018-19 is \$1,000,000.00 and is based on anticipated expenditures.

LEGAL APPROVAL:

n/a

CONTACT:

Patrick Woods, Assistant Superintendent, District Operations
(239) 377-0456
David Nara, Director, Purchasing
(239) 377-0064

C215_041018_145-6.15 Dairy Products TAB.pdf (131 KB)

Motion & Voting

A motion was made to approve all items on the Consent Agenda as presented.

Motion by Stephanie Lucarelli, second by Erick Carter.

Final Resolution: Motion Carries

Aye: Erick Carter, Erika Donalds, Kelly Lichter, Stephanie Lucarelli, Roy Terry

Title / Solicitation	# / Tab Sheet	Term	Documents	Board Information*
Dairy Products	145-6/15R	July 1, 2018 - June 30, 2019	ITB Signed Renewal Renewal Award Signed Renewal Renewal Award ITB	Board Approval BA: 4/16/2018