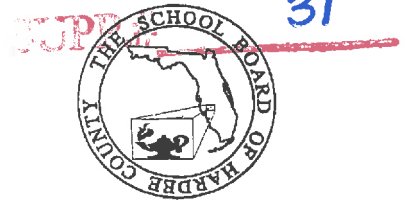


*Hardee County Public Schools
School Board Agenda Analysis*



LC
Author(s): LaCheron Conway, Director of School Food Service

Date: July 18, 2017

15.05

Subject: Milk Products Bid

Background Information: In the 2015-2016 school year we piggybacked the Collier County School Board, bid #145-6/15 with Borden Dairy for the purchase of milk and other dairy products for the school food service program. Collier County has renewed the bid with Borden Dairy. Borden has again permitted us to piggy back the Collier bid.

Administrative Consideration: (include F.S., Rule, Authority, etc.):
State Board of Ed. Rule 6A-1.012(5) provides that in lieu of requesting Bids from three (3) or more sources, school boards may make purchases at the unit prices in contracts awarded by other city or county governmental agencies, other school boards, etc. provided that such purchases are to the economic advantage of the school board.

Strategic Plan Goal: Goal Two: To increase the operational efficiency and effective use of resources to maximize educational opportunities..

Fiscal Impact: Approximately \$190,000 from Food Service funds.

Director of Finance signature: *[Signature]*

Proposed Recommendation to School Board:

To approve request to buy Milk Products from Borden Dairy of Florida off of the Collier County School Board Dairy Products Bid (#145-6/15) for the 2017-2018 school year.

Action Agenda Consent Agenda

[Signature]

BOARD ACTION
7/24/17
Approved



July 19, 2017

Mrs , Lacheron Conway
Hardee County Schools

Re: Bid # 145-6/15 Dairy Products

(Collier County Schools)

Dear Lacheron ,

We would like to inform you that Borden Dairy Company of Florida has granted permission for Hardee County Schools to Piggy Back off the Collier County School Bid (# 145-6/15 Dairy Products) for the upcoming 2017-2018 school year. This piggy back is also extended for the remaining roll over years 2018-2019 / 2019-2020 school years that are included in the Collier County Bid if both parties agree on a yearly basis. If for some reason either party deems necessary to end such agreement, the termination must be submitted in writing 30 days prior to such decision of separation.

We at Borden are excited and looking forward to partnering with Hardee County Schools this year again. We are also grateful for the opportunity to continue to service Hardee County Schools and look forward to many years of providing you with world class service and products.

Please feel free to call with any questions or concerns you may have.
Billy Hawkins 813-230-5689 billy.hawkins@bordendairy.com

Thank you,
Borden Dairy Company of Florida

Billy Hawkins
General Sales Manager

Hardee County Schools Representative

please sign above for consent of service



CCPS

Collier County
Public Schools
Purchasing

May 9, 2017

TO: All Relevant Awarded Vendors

Re: Bid #145-06/15 Dairy Products / Nutrition Services (Renewal)

To Whom It May Concern:

Collier County Public Schools (CCPS) has been under contract with your company for the referenced service/commodities for the past year. CCPS would like to renew this contract for another year in accordance with the renewal clause in the original agreement, at either the 2016-17 contract pricing or at a discounted rate. If you fail to indicate renewal intentions or a mutual agreement of new terms cannot be reached, the contract may not be renewed with your company and/or may be placed out for bid at the end of your existing contract term.

Please indicate your intentions by checking/initialing the appropriate information as requested below.

I am agreeable to renewing the present contract under the same terms and conditions as the 2016-17 contract (bid tabulation from last year is attached).

I am agreeable to renew, at a discounted rate from the 2016-17 contract pricing. I have attached a concise and thorough breakdown of new terms for review to include percentage of decrease.

I do not wish to renew the contract.

If you are agreeable to renewing the contract, then said renewal will be effective upon School Board/Purchasing approval, receipt of Purchase Order(s) for the renewal period, commencing July 1, 2017 and ending June 30, 2018 and the fulfillment of any Administrative Requirements.

Your prompt, urgent attention is requested. Please complete this form in full and return this letter, via fax to the Purchasing Department, (239) 377-0074 or via e-mail to: purchasing@collierschools.com with your response no later than Friday, May 12, 2017. If you have any questions or concerns, please do not hesitate to contact me.

Respectfully,

Joe Marody,
Collier County Public Schools

Acceptance:




Signature/Date

Bill Hawkins/Sales Manager

Printed Name and Title

813-230-5689.

Phone #



Contractor/Vendor

billy.hawkins@bordendairy.com

E-mail

Fax #

Today's Learners • Tomorrow's Leaders

3775 Overseas Blvd | Naples, Florida 34107 | (239) 377-0074 | (239) 377-9074
ccps.purchasing@collierschools.com | www.collierschools.com

BID TABULATION SHEET



Bid # & Title:	Bid #145-6/15 Dairy Products	Estimated Exposure:	\$1,200,000.00
Location:	Nutrition Services	Funding:	Nutrition Services
Opening Date:	Renewal	Vendors Notified:	Renewal
Contract Period:	August 1, 2016 - July 31, 2016	Bid Documents Obtained:	Renewal
		Bids Submitted:	Renewal

Description of Item	Qty	FY 16 Pricing		FY 17 Pricing		3	4	5
		Borden Dairy of Florida 308 Ave G, SW Winter Haven, FL 33880 813.230.5689	Borden Dairy of Florida 308 Ave G, SW Winter Haven, FL 33880 813.230.5689					
Whole White Homogenized Milk, 8 oz	8 oz	0.2132	0.1997 *					
Low Fat Milk - 1%, 8 oz	8 oz	0.2021	0.1886 *					
Skim Milk/Fat Free, 8 oz	8 oz	0.1865	0.1830 *					
Chocolate Milk, Fat Free/Low Sugar, 8 oz	8 oz	0.2173	0.2038 *					
Chocolate Milk, Low Fat, 8 oz	8 oz	0.2024	0.1889 *					
Strawberry, Fat Free/Low sugar, 8 oz	8 oz	0.2035	0.1934 *					
Gallon, 1% Low Fat Milk	Gallon	3.2262	3.0102 *					
Gallon, Fat Free Skim Milk	Gallon	3.0718	2.8558 *					
Cottage Cheese, 1% Low Fat, 5 lb	5 lb	8.6201	7.0563 *					
Low Fat Yogurt, Vanilla 32 oz	32 oz	NB	NB					
Low Fat Yogurt, Flavored, 12/4 oz	12/4 oz	5.0916	5.3352 *					
Low Fat Sour Cream, Bulk, 5 lb	5 lb	8.5389	7.1431 *					
Low Fat Sour Cream, Ind. 100/1 oz	100/1 oz	22.4721	22.0069 *					
Low Fat Cream Cheese, Ind. 100/.75 oz	100/.75 oz	20.1096	23.4859 *					
Low Fat Lactose-Reduced Milk, Ind. 8 oz	8 oz	0.6300	0.6355 *					

* Pricing reflective of updated pricing structure dated January, 2016 based on Federal Milk Market raw milk charge.	Opened By:	Renewal
	Witnessed by:	Renewal
	Date to Board:	Renewal