



**Hardee County Public Schools  
School Board Agenda Analysis**

*gkelly*

**Author(s):** George Kelly, Director of School Food Service

**Date:** July 12, 2013

**15.05**

**Subject:** Milk Products Bid

**Background Information:** In the 2012-2013 school year we piggybacked the Collier County School Board, bid #114-6/10 with Borden Dairy. Borden has been awarded that bid again. Borden has given us permission to piggy back the Collier bid.

**Administrative Consideration:** (include F.S., Rule, Authority, etc.):  
State Board of Ed. Rule 6A-1.012(5) provides that in lieu of requesting Bids from three (3) or more sources, school boards may make purchases at the unit prices in contracts awarded by other city or county governmental agencies, other school boards, etc. provided that such purchases are to the economic advantage of the school board.

**Strategic Plan Goal:** Goal Two: To increase the operational efficiency and effective use of resources to maximize educational opportunities..

**Fiscal Impact:** Approximately \$250,000 from Food Service funds.

Director of Finance signature: *[Signature]*

**Proposed Recommendation to School Board:**

To approve request to buy Milk Products from Borden Dairy of Florida off of the Collier County School Board Dairy Products Bid (#114-6/10) for the 2013-2014 school year.

Action Agenda

Consent Agenda

*10/1*

BOARD ACTION  
7/29/13  
*Approved*  
1 of 1



June 24, 2013

Mr. George Kelly  
Hardee County School Board  
PO Box 1678  
Wauchula, FL 33873  
Attn: George Kelly

Re: Bid #114-6/10 Dairy Products

Dear George,

You have our permission to piggyback off the Collier County Dairy Bid #114-6/10 for the school year 2013-2014.

We appreciate the opportunity to continue servicing the Hardee County schools.  
Please feel free to contact me at 863-297-7300 if you have any questions.

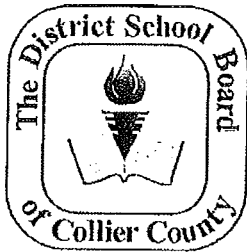
Thank you,

Borden Dairy Company of Florida

*Scott Schultz*

Scott Schultz *FW*  
General Manager

RECEIVED JUN 24 2013



Office of the Director  
Purchasing Department  
5775 Osceola Trail  
Naples, FL 34109  
Phone: (239) 377-0047  
Fax: (239) 377-0074  
E-Mail: [SirkoNa@collier.k12.fl.us](mailto:SirkoNa@collier.k12.fl.us)

June 5, 2013

Borden Dairy Company of Florida  
308 Avenue "G" SW  
Winter Haven, FL 33880  
Attn: Al Menendez

Re: Bid #114-6/10R Dairy Products

Mr. Menendez,

The District School Board of Collier County has been under contract with your company for the above referenced service for the past year. The School Board would like to renew this contract for an additional 1 year period in accordance with the renewal clause as listed in the bid document.

If you are agreeable to renewing this contract, please indicate your intentions by providing the appropriate information as requested below.

I am agreeable to renewing the present contract under the same fee schedule, terms and conditions as the 2012-13 contract. (see attached tabulation sheet)

I would like to decrease contract prices from the 2012-2013 contract prices. I have attached a new fee schedule for consideration for the 2013-2014 contract.

I do not wish to renew the contract.

If you are agreeable to renewing the contract, then said renewal will be consummated upon receipt of Purchas Order(s) for the renewal period, commencing August 16, 2013 and ending July 15, 2014.

Your prompt attention is urgently requested. Please return this letter via fax to the Purchasing Department, (239) 377-0074, with your response no later than Friday, June 14, 2013.

Sincerely,

*Nancy Sirko*

Nancy Sirko  
Director of Purchasing

Acceptance:

*Scott Schultz*  
Signature

Scott Schultz, General Mgr  
Printed Name and Title

Borden Dairy Company of Fl  
Contractor/Vendor

June 6, 2013  
Date

COLLIER COUNTY CHARACTER EDUCATION TRAITS

Fairness Honesty Kindness Perseverance Respect Responsibility Self-Discipline

THE COLLIER COUNTY PUBLIC SCHOOL SYSTEM IS AN EQUAL ACCESS / EQUAL OPPORTUNITY INSTITUTION FOR EDUCATION AND EMPLOYMENT.