

**Hardee County Public Schools  
School Board Agenda Analysis**



**Author(s): George Kelly, Director of School Food Service**

**15.05**

**Date: July 11, 2012, 2012**


**Subject: Milk Products Bid**

**Background Information:** In the 2010-2011 school year we piggybacked the Polk County Dairy Products Bid., which was negotiated with Velda Farms. Last year Velda Farms changed the business name to Borden Dairy of Florida. Borden has been awarded a bid with Collier County School Board, #114-6/10 for the 2012-2013 school year. Borden has given us permission to piggy back that bid.

**Administrative Consideration:** (include F.S., Rule, Authority, etc.):  
State Board of Ed. Rule 6A-1.012(5) provides that in lieu of requesting Bids from three (3) or more sources, school boards may make purchases at the unit prices in contracts awarded by other city or county governmental agencies, other school boards, etc. provided that such purchases are to the economic advantage of the school board.


**Strategic Plan Goal:** Goal Two: To increase the operational efficiency and effective use of resources to maximize educational opportunities..

**Fiscal Impact: Approximately \$225,000 from Food Service funds.**

Director of Finance signature: 

**Proposed Recommendation to School Board:**

To approve request to buy Milk Products from Borden Dairy of Florida off of the Collier County School Board Dairy Products Bid (#114-6/10) for the 2012-2013 school year.

Action Agenda  Consent Agenda  

7/30/12  
Approved 1 of 1



July 11, 2012

Hardee County School Board  
PO Box 1678  
Wauchula, FL 33873  
Attn: George Kelly

Dear George,

We will allow you to piggy-back the Collier County Dairy Products Bid #114-6/10 for the 2012-2013 school year. Please note the price changes for this bid are quarterly. We have enclosed a copy of the July prices and the next price change you will receive, at the end of September, will be for October 1, 2012. If you have any questions, please do not hesitate to contact me.

It has been our pleasure to serve Hardee County Schools with our milk products and look forward to continuing our relationship.

Sincerely,

Scott Schultz  
Borden Dairy Company of Florida  
General Manager



June 25, 2012

George Kelly  
 Hardee County Schools  
 VIA FACSIMILE  
 (863)773-0069

Dear Mr. Kelly

As per the instructions of Bid #114-6/10, I have listed below a raw milk decrease of \$0.15 per CWT in the Month of July 2012.

Effective: 7/16/2012

| <u>Product Code</u> | <u>ITEM DESCRIPTION</u>          | <u>Apr-12</u><br><u>\$21.86</u> | <u>Change</u> | <u>Jul-12</u><br><u>\$21.71</u> |
|---------------------|----------------------------------|---------------------------------|---------------|---------------------------------|
| 25349               | 1/2 Pt. Homogenized Milk         | \$0.2305                        | (\$0.0005)    | \$0.2300                        |
| 25351               | 1/2 Pt. 1% Low Fat Milk          | \$0.2090                        | (\$0.0005)    | \$0.2085                        |
| 25369               | 1/2 Pt. BDN Skim Chocolate Milk  | \$0.2134                        | (\$0.0005)    | \$0.2129                        |
| 25352               | 1/2 Pt. Skim Milk                | \$0.2030                        | (\$0.0005)    | \$0.2025                        |
| 25373               | 1/2 Pt. BDN Skim Strawberry Milk | \$0.2220                        | (\$0.0005)    | \$0.2215                        |
| 25101               | BDN 16 oz Whole Straw            | \$0.6682                        | (\$0.0011)    | \$0.6671                        |
| 25079               | Gal BDN 1%                       | \$3.5607                        | (\$0.0086)    | \$3.5521                        |
| 25100               | BDN 16 oz Choc 1%                | \$0.7338                        | (\$0.0011)    | \$0.7328                        |

We appreciate the opportunity of serving the Hardee County Schools  
 Please contact me if you have any questions at (863) 297-7336. Thank you.

Sincerely,

Scott Schultz  
 General Manager

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Bid Details

Bid Information

Agency District School Board of Collier County

Bid Type Invitation to Bid

Bid Number ITB-114-6/10-0-2011/KW

Fiscal Year 2011

Bid Writer Kathy Wayne

Bid Name Dairy Products

Bid Status Awarded

Bid Status Text None

Award To

Due Date/Time 7/13/2010 2:00 PM Eastern

Broadcast Date 6/22/2010

Bid Bond

Project Estimated Budget

Plan (blueprint) Distribution Options None

Distribution Method Download and Mail

Distributed By Onvia DemandStar

Distribution Notes None

Scope of Work Find responsible contractor(s) to provide milk and dairy products used in the breakfast and lunch programs by the Dept. of Nutrition Services.

E-Bidding No

Legal Ad

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Pre-Bid Conference

MANDATORY  
 WEDNESDAY, 6/30/10  
 10:00 A.M.  
 MLK Administrative Center  
 Purchasing Department Conference Room  
 5775 Osceola Trail  
 Naples, Florida 34109

Publications

Naples Daily News 6/22/2010  
 Naples Daily News 6/23/2010

Documents

[VIEW](#)

**Bid Package**    **DAIRY PRODUCTS (21 Pages, Complete)**  
                  **DAIRY PRODUCTS (1 Page, Complete)**  
                  **DAIRY PRODUCTS (1 Page, Complete)**

**Award**            **DAIRY PRODUCTS (Complete)**  
                      **Dairy Products (2 Pages, Complete)**

**Commodity Codes**

**BAK-375-10 - DAIRY PRODUCTS**  
**BAK-380-00 - FOODS: DAIRY PRODUCTS (FRESH)**  
**BAK-385-17 - Dairy Products, Frozen (Not Otherwise Classified)**  
**BAK-393-44 - Cream Substitute and Other Non-Dairy Items**

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