



Hardee County Public Schools School Board Agenda Analysis

15.02

Author(s): Rob Krahl, Director of Educational Facilities

Date: 6-27-13

Subject: HVAC & Controls Services Contract

Background Information: At the School Board Meeting of April 11, 2013 I asked and received permission to advertise for bids on this contract for service. We conducted a pre bid meeting with six interested contractors on May 20, 2013. I received proposals from three contractors on June 10, 2013. All of the proposals were deemed responsive and met the requirements.

Johnson Controls Inc., who is our current contractor, has the lowest fixed price and labor rates. The restructuring and changes in the contract, along with the competitive market we have saved the school district a significant amount of money. This is a five year contract. The existing contract, without the addition of the new building at Bowling Green Elementary, is \$1,368,431. Their new proposal is \$255,550 per year or a contract total of \$1,277,750. This represents a savings over the term of the contract of \$90,681, almost 7%, and includes the additional equipment. Continuing with Johnson Controls will also keep personnel familiar with our equipment here eliminating the need for a costly transition period.

Administrative Consideration (include F.S., Rule, Authority, etc.):

Primary reference: State Board Rule

Strategic Plan Goal Three: To provide, maintain, and improve facilities that directly affect student achievement and safety.

Fiscal Impact: \$1,277,750 over five years, budgeted annually from General Fund 900 project.

Director of Finance signature: 

Superintendent's Recommendation to School Board: Recommend awarding the HVAC and controls service contract to Johnson Controls.

Action Agenda

Consent Agenda

90

BOARD ACTION
6/27/13
1 of 1
Approved

HVAC SERVICE CONTRACT

BID TABULATIONS

2012-13

OPENED 6/10/13 2:00 P.M.

| COMPANY NAME | BASE BID | LABOR RATES CONTROLS TECH per hr | HVAC/R TECH per hr | ORIGINAL/ 2 COPIES | BID BOND |
|---------------------------------|-------------------------|--|-----------------------|-----------------------|-------------|
| Air Mechanical | 1,424,000.00 | 125.00/ 170.00 | 78.00/ 110.00 | ✓ | ✓ |
| year 1 | 296,000.00 | | | | |
| year 2 | 278,000.00 | | | | |
| year 3 | 294,000.00 | | | | |
| year 4 | 278,000.00 | | | | |
| year 5 | 278,000.00 | | | | |
| | 1,277,750.00 | | | | |
| Johnson Controls | 1,275,000.00 | 100.00/ 115.00 | 80.00/ 95.00 | ✓ | ✓ |
| year 1 | 255,550.00 | | | | |
| year 2 | 253,550.00 | | | | |
| year 3 | 255,550.00 | | | | |
| year 4 | 255,550.00 | | | | |
| year 5 | 255,550.00 | | | | |
| Airstron | 1,298,504.00 | 120.00/ 180.00 | 90.00/ 135.00 | ✓ | ✓ |
| year 1 | 235,000.00 | | | | |
| year 2 | 246,750.00 | | | | |
| year 3 | 259,080.00 | | | | |
| year 4 | 272,042.00 | | | | |
| year 5 | 285,644.00 | | | | |
| Opened by: <i>Woody Galigan</i> | | | | | |
| Rob Krahl | | | | | |
| Barbara Spears | | | | | |

6/27/13
Approved