

MAJOR COMPONENT PRICE LIST

(EST)

1. Provide a unit price for the following components as outlined in Section III.

a. Small Capacity Addressable Panel	<u>\$ 2,864.⁰⁰</u>	dollars/each
b. Medium Capacity Addressable Panel	<u>\$ 4,215.³⁶</u>	dollars/each
c. Large Capacity Addressable Panel	<u>\$ 1,950.⁰⁰</u>	dollars/each
d. Dual Action Pull Station	<u>\$ 63.⁶⁶</u>	dollars/each
e. Monitor Module	<u>\$ 40.⁴⁴</u>	dollars/each
f. Control Module	<u>\$ 55.⁷²</u>	dollars/each
g. Signal Module	<u>\$ 59.⁷²</u>	dollars/each
h. Heat Detector (Rate of Rise)	<u>\$ 39.⁸⁷</u>	dollars/each
i. Heat Detector (Fixed Temperature)	<u>\$ 39.⁸⁷</u>	dollars/each
j. Smoke Detector	<u>\$ 53.⁰⁸</u>	dollars/each
k. Duct Detector	<u>\$ 142.⁶⁷</u>	dollars/each
l. Strobes	<u>\$ 27.⁰⁰</u>	dollars/each
m. Horn/Strobes	<u>\$ 38.¹⁵</u>	dollars/each
n. Speaker/Strobes	<u>\$ 49.⁶¹</u>	dollars/each
o. Strobe Synchronization Module	<u>\$ 3.¹⁰</u>	dollars/each
p. Booster Power Supply	<u>\$ 355.³⁸</u>	dollars/each
q. Lightning Protection Devices (120 VAC line protection)	<u>\$ 18.⁰⁰</u>	dollars/each
r. Lightning Protection Devices (dual phone line protection)	<u>\$ 18.⁰⁰</u>	dollars/each
s. Lightning Protection Devices (remote annunciator protection)	<u>\$ 18.⁰⁰</u>	dollars/each
t. Lightning Protection Devices (signal line protection)	<u>\$ 18.⁰⁰</u>	dollars/each
u. Lightning Protection Devices (notification appliance line protection)	<u>\$ 18.⁰⁰</u>	dollars/each
v. Lightning Protection Devices (audio appliance line protection)	<u>\$ 18.⁰⁰</u>	dollars/each
w. Lightning Protection Devices (monitor module line protection)	<u>\$ 18.⁰⁰</u>	dollars/each
x. Voice Evacuation Module	<u>\$ 1,208.⁸¹</u>	dollars/each

2. Current price book date and Multiplier

Current Price Book Date November 2016 Multiplier (Discount Factor) 45% off List
EST (.55 Multiplier)

3. Above unit pricing must be used on the Project Price Sheet.

LABOR RATES AND MAN-HOUR RATES

1. Provide labor rate in dollars per hour as outlined in Section IV.

\$ 35.⁰⁰ / hr dollars/hour

2. Provide man-hour rates to perform all work necessary as outlined in Section IV.

a. Small Capacity Addressable Panel	<u>40</u>	hours
b. Medium Capacity Addressable Panel	<u>46</u>	hours
c. Large Capacity Addressable Panel	<u>16</u>	hours
d. Dual Action Pull Station	<u>.025</u>	hours
e. Monitor Module	<u>.025</u>	hours
f. Control Module	<u>.025</u>	hours
g. Signal Module	<u>.025</u>	hours
h. Heat Detector (Rate of Rise)	<u>.025</u>	hours
i. Heat Detector (Fixed Temperature)	<u>.025</u>	hours
j. Smoke Detector	<u>.025</u>	hours
k. Duct Detector	<u>.05</u>	hours
l. Strobes	<u>.025</u>	hours
m. Horn/Strobes	<u>.025</u>	hours
n. Speaker/Strobes	<u>.025</u>	hours
o. Strobe Synchronization Module	<u>.025</u>	hours
p. Booster Power Supply	<u>.2</u>	hours
q. Lightning Protection Devices (120 VAC line protection)	<u>.0167</u>	hours
r. Lightning Protection Devices (dual phone line protection)	<u>.0167</u>	hours
s. Lightning Protection Devices (remote annunciator protection)	<u>.0167</u>	hours
t. Lightning Protection Devices (signal line protection)	<u>.0167</u>	hours
u. Lightning Protection Devices (notification appliance line protection)	<u>.0167</u>	hours
v. Lightning Protection Devices (audio appliance line protection)	<u>.0167</u>	hours
w. Lightning Protection Devices (monitor module line protection)	<u>.0167</u>	hours
x. Voice Evacuation Module	<u>8</u>	hours

3. Above man-hour rates and labor rates must be used on the Project Price Sheet.

TRAINING RATES

1. Indicate location or locations of training sites and provide multiple options if several options are available. Indicate length of training sessions and provide an outline of content for each session.

- Phase I - Mobile, AL Home of self study course - EST III - 12-16 hrs
- Phase II - Bradenton, FL - EST - Facility Training Course - EST III - 5 Days

2. Complete cost per person for the training as outlined in Section V.

\$ 500.⁰⁰ dollars/person.

3. Total Cost for four (4) MCSB employees.

4 x cost/person (from no.2 above) \$ 2000.⁰⁰ dollars