

QUESTION AND ANSWERS

RFP 17-70

Date: June 26, 2017

1. Question: Is there a formal process for submitting questions in the RFP?

Answer: In Section IX Addenda

*If it becomes necessary to revise or expand upon any part of this RFP, or answer questions, an addendum will be sent to all bidders that are registered with the district. The district may, if needed, post a question and answer sheet on the MCPSS web site and update as needed. All questions **must** be received in writing via email to Rhonda Williams rbwilliams@mcpss.com and Russell Hudson rhudson@mcpss.com no later than three (3) prior to closing date.*

2. Question: Can you please elaborate on the AED/CPR training? I see where it mentions twice in the RFP that we will only be training the nursing staff? Please confirm this is accurate.

Answer: The minimum AED training is for the Nursing Staff and then they will training employees located at the schools. The nurses are already trained in CPR as well as the coaches. We would expect some type of annual training for the nursing staff as well as AED/CPR instructional videos that can be shared by email to all the MCPSS employees at any time. This is an RFP, so any additional offerings beyond this would be entirely up to the bidder.

3. Question: Can you please explain the different pricing option?

1. Answer: Options:

- a. 5, 6, and 8 year Lease Term with a one (1) dollar buyout. Lease to include AED with Service/Maintenance /Training Program, Wall cabinet, Adult and Ped pads, wall sign, prep kit, and installation, ridged carrying case and everything necessary for a complete turnkey job.*
 - b. Purchase Outright AED's and Wall cabinets, Adult and Ped pads, wall signs, prep kits, and ridged carrying case to include installation of items listed*
 - c. AED Service/Maintenance/Training Program ONLY (Note per device price)*
 - d. If you are quoting on multiple branded AED's, simply make a copy of the "Proposal Cover Sheet" and make sure the Brand Device is noted.*
- 2. Fixed AED's – 114 each*
 - 3. Portable AED's – 100 each*
 - 4. Training AED's – 2 each*

Date: June 27, 2017

4. Question: Can you confirm the amount of units needed?

Answer: See question number 3

5. Question: Will the purchase be all at once or over the life of the contract?

Answer: All at one time

6. Question: Does the district currently use a form of project management?

Answer: We currently have no project management and few devices

7. Question: Looking at Vendor Requirements/Information VII. #1 states vendor shall maintain a customer service representative (s) that will respond to any MCPS location within one (2) hour during normal business hours on customer service support within 2 hours. Is this an onsite requirement or phone support?

Answer: Yes, we would prefer to have a customer service representative respond on site within two hours in the event we have issues with the device.

Date: June 28, 2017

8. Question: The \$5000 cashier's check, what is that for and can you give me further detail as to why we are submitting this?

Answer: The \$5000 cashier's check is a bid bond. The bid bond is a guarantee or security that you provide to MCPSS showing that you have the capability to take on this project at the terms which you bid.

9. Question: FingerPrint – DO all applicants have to submit and is it mandatory that it is submitted with the RFP?

Answer: All persons having access to and/or communication with students will have to do a background check and fingerprints. No, it does not have to be submitted with RFP.

Date: June 29, 2017

10. Question: Is the School District or awarded vendor responsible for installing cabinets at the fixed locations and signage at each location?

Answer: The awarded vendor is responsible for installing cabinets at the fixed locations and signage at each location.

11. Question: Can you confirm you need 114 units with cabinets and 100 units without cabinets? Are the quantities listed what the initial order will be with expected completion date by August 1st?

Answer: Yes, we need 114 units with cabinets and 100 units without cabinets. The initial order will depend on the cost of the units.

12. Question: Does the certificate of insurance with Mobile County Public Schools listed as an additional insured need to be provided with our bid response or after an award has been made?

Answer: See "Vendor Insurance Requirements" listed in RFP. Vendor shall submit to the Mobile County Public Schools, their Certificate of Insurance five days prior to award or earlier.

END