

Paulsboro Schools



Curriculum

Business Law

Grade 9-12

June 2009

* For adoption by all regular education programs as specified and for adoption or adaptation by all Special Education Programs in accordance with Board of Education Policy.

Board Approved: October 2013

PAULSBORO SCHOOL DISTRICT

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Business Law Curriculum Map for Grades 9-12 Paulsboro Public Schools

Benchmark = (B) Speaking and Listening Objectives = (SL)

	Week 1 and 2	Week 3 and 4	Week 5 and 6	Week 7, 8 and 9	
Unit or Theme	Foundations of Law			Contract Law	
	The Law and the Courts	Criminal Law	Tort Law	Agreements and Contracts Elements of a Contract	How Contracts Come to an End
Enduring understanding and performance indicators	<ul style="list-style-type: none"> Explain how ethical decisions are made. Identify the different ethical character traits. Describe how law relates to ethics. Identify the parts of the constitution. Explain the components of common law. Explain the purposes of statutory law. Identify the ways that the courts make law. 	<ul style="list-style-type: none"> Explain the differences between categories of crime. Distinguish federal from state criminal law. Describe the elements of a crime. Determine several defenses to criminal acts. Explain the differences between penalties for committing felonies and misdemeanors. 	<ul style="list-style-type: none"> Distinguish between a tort and a crime. Differentiate between and give examples of negligence and intentional torts. Explain a person's rights and duties in relation to tort law. Describe remedies available in tort law. List the main intentional torts against people and property. Define negligence. Explain the process of the reasonable person test and proximate cause. Explain the concept of strict liability. Compare and contrast negligence, strict liability, and proximate cause. 	<ul style="list-style-type: none"> Explain the nature and importance of contracts. Identify the elements of a valid contract. Analyze the different classes of contracts. Differentiate between express and implied unilateral and bilateral, and oral and written contracts. Assess contractual capacity. Explain the statute of frauds and the parole evidence rule. List minor's contractual rights and responsibilities. Define legality and illegality. 	<ul style="list-style-type: none"> Explain how and when contracts can be discharged. Analyze the concept of performance. Describe the rules that apply to transfers of rights and duties. Understand the difference between delegation and assignment. Differentiate among the ways contracts can be undermined (fraud, non-disclosure, misrepresentation, mistake, duress, and undue influence.) Explain what remedies are available when a contract is not fulfilled.
Essential Questions	<ul style="list-style-type: none"> How does understanding where law comes from help you understand your own legal rights and responsibilities? 	<ul style="list-style-type: none"> How is understanding the elements of a crime and the defenses to crimes helpful to you if you are ever accused of a crime or the victim of a crime? 	<ul style="list-style-type: none"> How is distinguishing the difference between a tort and a crime helpful in understanding what your legal options are if you ever feel you have been victimized? How will understanding negligence help you if you are ever the victim of an accident or the cause of an accident? 	<ul style="list-style-type: none"> How will knowing the elements and characteristics of a contract help you determine whether an agreement is valid or not? How is understanding legality and capacity enabling you to assess and interpret contracts correctly? 	<ul style="list-style-type: none"> How will knowing when a contract ends be crucial for determining when the rights and duties of the parties terminate? How does knowing the consequences of a breach of contract help you prepare for the loss that follows and for deciding on possible recourse?
Assessment Strategies Formative & Summative	<ul style="list-style-type: none"> Multiple Choice Open-ended Response Rubrics Teacher Observation Case Study Analysis 	<ul style="list-style-type: none"> Multiple Choice Open-ended Response Rubrics Teacher Observation Case Study Analysis 	<ul style="list-style-type: none"> Multiple Choice Open-ended Response Rubrics Teacher Observation Case Study Analysis 	<ul style="list-style-type: none"> Multiple Choice Open-ended Response Rubrics Teacher Observation Case Study Analysis 	<ul style="list-style-type: none"> Multiple Choice Open-ended Response Rubrics Teacher Observation Case Study Analysis

Instructional Strategies (including reading & writing prompts)	<ul style="list-style-type: none"> • Inquiry based learning • Teacher Directed • Demonstration • Cooperative Groups (SL) • Reading (SL) • Application -Case Studies 	<ul style="list-style-type: none"> • Inquiry based learning • Teacher Directed • Demonstration • Cooperative Groups (SL) • Reading (SL) • Application -Case Studies 	<ul style="list-style-type: none"> • Inquiry based learning • Teacher Directed • Demonstration • Cooperative Groups (SL) • Reading (SL) • Application -Case Studies 	<ul style="list-style-type: none"> • Inquiry based learning • Teacher Directed • Demonstration • Cooperative Groups (SL) • Reading (SL) • Application -Case Studies 	<ul style="list-style-type: none"> • Inquiry based learning • Teacher Directed • Demonstration • Cooperative Groups (SL) • Reading (SL) • Application -Case Studies
Primary Source	Glencoe – Business and Personal Law – Real World Connections Unit 1			Glencoe – Business and Personal Law – Real World Connections Unit 2	

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Benchmark = (B) Speaking and Listening Objectives = (SL)

	Week 10 and 11	Week 12 and 13	Week 14 and 15	Week 16, 17 and 18	
Unit or Theme	Consumer Law			Your Money and the Law	
	Consumer Law and Contracts	Personal Property	Renting or Owning a Home	Banking and Negotiable Instruments	Credit and Debt
Enduring understanding and performance indicators	<ul style="list-style-type: none"> Explain the Uniform commercial Code. Compare and contrast service contracts for the sale of goods. Explain when title and risk of loss pass in a sale of goods.. List the remedies of the buyer and seller when a sales contract is breached. Distinguish different types of consumer fraud. Describe laws and agencies that protect consumers. Identify various types of warranties. Describe how warranties may be excluded or modified. Determine where to get consumer protection assistance. 	<ul style="list-style-type: none"> Distinguish between real property, personal property, and fixtures. Describe the different types of co-ownership of personal property. Explain the concept of intellectual property. Give examples of intellectual property. Define the laws of patents, copyrights, and trademarks. Define bailment. Explain the different types of bailments. Discuss the standard of care bailees must use. Define a hotel keeper’s liability. Identify a common carrier’s liability for loss or damaged goods. 	<ul style="list-style-type: none"> List the different kinds of rental relationships. Explain the rights and obligations of landlords and tenants. Identify the conditions in which an eviction can occur. Determine liability for landlords and tenants. Explain the ways real property can be co-owned. Describe how title to real property can be transferred. Explain the function of warranty and quitclaim deeds. Define and compare liens, licenses, and easements. 	<ul style="list-style-type: none"> Describe the function of negotiable instruments. Identify the different types of negotiable instruments. List essential elements of negotiable instruments. Differentiate between a draft, a note, and a certificate of deposit. Explain the contractual relationship between a bank and its customers. Distinguish stop-payment orders, forgeries, and material alterations. Differentiate between types of checks. 	<ul style="list-style-type: none"> Define electronic fund transfer. Define the main types of credit. Explain what a secured transaction is. Describe how security interest is created. Identify the main types of collateral. Define finance charge and annual percentage rate. Describe the advantages of using a credit card. Determine how to obtain student loans. Recognize the warning signs of debt problems.
Essential Questions	<ul style="list-style-type: none"> Why is it that the more you know about the law of sales, the more you can protect your legal rights and your money when buying or selling goods? How is understanding consumer warranties and consumer protection laws helpful if you ever buy a faulty product? 	<ul style="list-style-type: none"> Why is understanding the law in regards to personal property helpful to you in protecting your possessions? How is understanding the law of bailment helpful in understanding your rights when you let someone hold your property for you? 	<ul style="list-style-type: none"> Why should you know your rights and responsibilities as a tenant if you rent or lease property? Why is it important to know your rights and responsibilities as a homeowner when you buy real property. 	<ul style="list-style-type: none"> Why should you know about the law of negotiable instruments if you ever get a certificate of deposit? Why should you understand your legal rights and duties when opening a checking account? 	<ul style="list-style-type: none"> Why is it important to know your legal obligations when borrowing money or obtaining credit? What are important things to know if you want to finance a car, get a credit card, or take out a student loan?
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Primary Source	Glencoe – Business and Personal Law – Real World Connections Unit 3			Glencoe – Business and Personal Law – Real World Connections Unit 4	