Petroleum Bid GF-1611

Questions and Answers

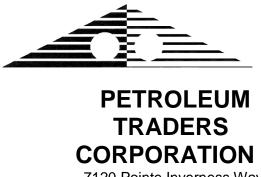
1. When is the anticipated award date?

An award date is projected for the week of May 30, 2016 via the Phenix City Board of Education website at www.pcboe.net and is contingent upon board approval.

- 2. Will the decision to award be made at a board meeting? Yes.
- 3. When is the first board meeting after the opening?

Tuesday, May 24, 2016 @ 7:00 PM EDST Professional Development Center 1700 17th Avenue Phenix City, AL 36867

- 4. Do you receive any discounts from your current vendor? No.
- 5. Will an alternate firm fixed price be considered? No.
- 6. If we were to insert any conditions into our alternate firm fixed bid, would they be taken into consideration or rejected? Sample attached. Please indicate which clauses would be acceptable and which clauses would be cause for rejection?
 - No. Reference question #5.
 - *Attachment used for reference from Petroleum Traders...



7120 Pointe Inverness Way

Fort Wayne, IN

Date: December 23, 2015

Exceptions/Clauses to the Bid for Gasoline and Diesel Fuel:

Petroleum Traders Corporation may be willing to discuss the removal of conditional clause statements in our bid submission.

The following are the additional terms and conditions to be applied to the firm fixed price proposal submitted by Petroleum Traders Corporation to the City Phenix Schools for the current fuel bid and are to be considered a part of our bid and resulting contract.

- 1) Payment terms will be Net 30 days with no discount.
- 2) Petroleum Traders Corporation reserves the right to adjust our submitted firm prices with the current NYMEX settlement until the date a written receipt of award or the intent to award is received. Your letter of intent is considered a binding commitment to purchase these gallons. If no contract can be made until a board approves, then the gallonage and price protection cannot begin until we have a signed contract. Notice may be faxed to 260-207-6347 or emailed to gnewton@petroleumtraders.com.
- 3) Any notice of award or intent to award received must include a firm commitment to a specific amount of gallons for each product to be purchased at the firm fixed price awarded during the contract. Any additional gallons purchased over or in addition to the contracted volume will be priced at a negotiated rate prior to delivery. Any unused contract gallons will be billed to you if there is a loss in the underlying futures contracts. As an example, if Petroleum Traders Corporation purchased futures contracts at \$2.5000 per gallon for the specified product and month and a year later the price of these futures is \$2.4000 per gallon, then if you did not use all of your contract gallons, you would be billed \$.1000 per gallon times the number of unused gallons.
- 4) Contract cannot be terminated for convenience.
- 5) Any extension of this contract beyond the original contract period for the firm fixed pricing format will be by mutual agreement only.
- 6) This response to your bid invitation is given with the understanding that our exceptions/clauses contained herein shall prevail over any bid invitation conflicting requirements.

Respectfully,

Gayle Newton Contract Sales Manager

- 7. How long after the bid opening are we required to hold our firm pricing before the recommendation? 30 days.
- 8. On a firm bid we would like to have a name and contact number for someone that can inform us of the low bidder as soon as possible.

This information will be posted immediately to the Phenix City Board of Education website at www.pcboe.net when the board has approved the recommendation made by David Gibson, contact number 334/298-2823.

9. If we attend the bid opening, will we be able to review other submitted bids?

Qualified bids will be made available upon request for viewing. Bids must be viewed at the Phenix City Board of Education after Monday, May 30, 2016. If copies of qualified bids are requested, a \$15.00 minimum charge will apply, with an additional \$1.00 per page over 15 pages.

- 10. If we do not attend the bid opening, how and when will we be notified of the low bidder and can we receive a copy of the bid tabulations? You will be notified via the Phenix City Board of Education website at www.pcboe.net. Bid tabulations should be requested and a \$15.00 minimum charge will apply, with an additional \$1.00 per page over 15 pages.
- 11. If possible, can we have a list of bidders invited to submit a proposal? No. This information will be available after the bid process.