

QUESTIONS AND ANSWERS

BID GF 2018-02

NETWORK SWITCHES & COMPONENTS

Bid Opening Date & Time: December 1, 2017 at 9:00 a.m. (Eastern Time)

NOVEMBER 1, 2017

QUESTION 1: Was curious if there would be any site visits permitted to better understand the challenges and requirements involved with the project?

ANSWER 1: We will not be conducting any site visits as we are only requesting networking equipment per our RFP with no installation services.

NOVEMBER 8, 2017

QUESTION 2: The RFP is for Cisco equipment. [REDACTED] is an independent distributor of Cisco equipment. We are not a Cisco Authorized Partner. Before submitting a quote, I wanted to check with you to see if Phenix City School District will accept a bid from our company. We have very aggressive pricing at [REDACTED] and I think we will provide a very competitive bid.

ANSWER 2: We will evaluate and consider all compliant bids received per our bid specs listed in our RFP.

NOVEMBER 14, 2017

QUESTION 3: I will need to know the following so that I can quote the right product.
Are you looking for a web managed or a fully managed switch?
Do you need layer 2 or layer 3 switch?
For Layer 3 switch - what routing functionality do you need? Static/RIP/OSP?
How much power budget do you need for the devices?

ANSWER 3: We are requesting layer 3 fully managed switches that are stackable with our existing equipment as per our RFP. We want them to have static routing and a minimum 715W power supply with a 2nd redundant 715W power supply.