

RIVERVIEW GARDENS

SCHOOL DISTRICT

1370 Northumberland – St. Louis, Missouri 63137
Telephone: 314-869-2505 ☎ Fax: 314-388-6001

Note: The Riverview Gardens School District will not accept any bids which are received after the published bid opening time and date indicated below and will not be responsible for any bids mailed or delivered to any address other than those above. No exceptions!

FORMAL BID PROPOSAL BID OPENING SCHEDULE

BID NUMBER: 215
BID TITLE: E-Rate Consultant
BID OPENING DATE: March 11, 2019
BID OPENING TIME: 1:00 P.M., Local Prevailing Time

VENDOR NAME: _____
MAILING ADDRESS: _____

VENDOR TELEPHONE NO.: _____
VENDOR FAX NO.: _____
VENDOR E-MAIL ADDRESS _____

All items contained in this bid shall be as specified or RGSD approved equal. For any item(s) proposed which is other than as specified, a complete and detailed cut and description for each item(s) must accompany the bid, if the item(s) is to be considered. Please carefully read each section of this bid.

I/WE UNDERSTAND AND AGREE THAT NEITHER THE AWARD OF THIS BID TO ME/US BY THE DISTRICT'S BOARD OF TRUSTEES NOR RECEIPT BY ME/US OF A NOTICE OF ACCEPTANCE OF THIS BID SHALL CONSTITUTE THE MAKING OF A CONTRACT BETWEEN RGSD AND ME/US, WHICH SHALL BE CONDITIONED UPON THE EXECUTION BY BOTH RGSD AND ME/US OF A FORMAL, WRITTEN AGREEMENT.

PLEASE SUBMIT ORIGINAL BID DOCUMENTS AND Four COPIES (one CD or flash drive).

PROPOSAL FORM

**Special Administrative Board
Riverview Gardens School District
St. Louis, Missouri**

Ladies and Gentlemen:

I/We, propose to furnish and deliver all items and/or to perform all services according to all sections of this bid document (Proposal Form, Instructions and Conditions, detailed written Specifications, and Addenda if applicable) and in the quantities at the indicated prices, as called for in the document(s). All quantities indicated have been checked very closely, and both unit price and total price (where requested) have been submitted with the understanding that we shall be responsible for making complete and satisfactory delivery accordingly, within the timeframe agenda (if applicable).

All items contained in this bid shall be as specified or RGSD approved equal. For any item(s) proposed which is other than as specified, a complete and detailed cut and description for each item(s) must accompany the bid, if the item(s) is to be considered. Please carefully read each section of this bid.

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Respectfully submitted,

COMPANY _____

ADDRESS _____

PHONE _____

FAX _____

E-MAIL ADDRESS _____

SIGNED _____

WRITE OUT
SIGNATURE _____

TITLE _____

DATE _____

CIRCLE THE OPERATING STATUS OF YOUR BUSINESS AS INDICATED BELOW:

MINORITY OWNED WOMAN OWNED NON-MINORITY

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REQUEST TO ADD VENDOR (Substitute Form W-9)

To be completed by RGSD School/Location:

Location Requesting Vendor Addition _____

To Be Completed by Vendor: Please complete all sections and fax back to 314-388-6001.

Will your company accept purchase orders? Yes No

Note: An original RGSD purchase order is required for all material purchases. Do not accept any order without an original RGSD purchase order.

Product Line _____

PARENT COMPANY NAME: _____

D/B/A NAME: _____

Order Address: _____

City: _____ State: _____ Zip: _____

Physical Address: _____

City: _____ State: _____ Zip: _____

Contact Person: _____

REMITTANCE ADDRESS:

Vendor Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: (____) _____ Fax (____) _____

Email Address: _____

Federal Tax ID/Social Security #: _____

Select One

Minority Code: Woman & Minority Minority
 Non-Minority Woman

Select One

Type of Entity Individual/Sole Proprietor Corporation
 Partnership Other _____

******RGSD accepts no responsibility for orders filled without a valid purchase order.**

Submitted By: Signature _____

Date _____

FOR INTERNAL USE ONLY

Vendor Number: _____ 1099: Yes No

Completed By: _____ Date: _____

FEDERAL WORK AUTHORIZATION PROGRAM (“E-VERIFY”)

Pursuant to Missouri Revised Statute 285.530, all business entities awarded any contract in excess of five thousand dollars (\$5,000) with a Missouri public school district must, as a condition to the award of any such contract, be enrolled and participate in a federal work authorization program with respect to the employees working in connection with the contracted services being provided, or to be provided, to the Riverview Gardens School District (to the extent allowed by E-Verify). In addition, the business entity must affirm the same through sworn affidavit and provision of documentation. In addition, the business entity must sign an affidavit that it does not knowingly employ any person who is an unauthorized alien in connection with the services being provided, or to be provided, to the Riverview Gardens School District (the District).

Accordingly, your company:

- a) agrees to have an authorized person execute the attached “Federal Work Authorization Program Affidavit” attached hereto as Exhibit A and deliver the same to the District prior to or contemporaneously with the execution of its contract with the District;
- b) affirms it is enrolled in the “E-Verify” (formerly known as “Basic Pilot”) work authorization program of the United States, and are participating in E-Verify with respect to your employees working in connection with the services being provided (to the extent allowed by E-Verify), or to be provided, by your company to the District;
- c) affirms that it is not knowingly employing any person who is an unauthorized alien in connection with the services being provided, or to be provided, by your company to the District;
- d) affirms you will notify the District if you cease participation in E-Verify, or if there is any action, claim or complaint made against you alleging any violation of Missouri Revised Statute 285.530, or any regulations issued thereto;
- e) agrees to provide documentation of your participation in E-Verify to the District prior to or contemporaneously with the execution of its contract with the District (or at any time thereafter upon request by the District), by providing to the District an E-Verify screen print-out (or equivalent documentation) confirming your participation in E-Verify;
- f) agrees to comply with any state or federal regulations or rules that may be issued subsequent to this addendum that relate to Missouri Revised Statute 285.530; and
- g) agrees that any failure by your company to abide by the requirements a) through f) above will be considered a material breach of your contract with the District.

By: _____
(signature)

Printed Name and Title: _____

For and on behalf of: _____
(Company name)

EXHIBIT A

FEDERAL WORK AUTHORIZATION PROGRAM AFFIDAVIT

I, _____ being of legal age and having been duly sworn upon my oath, state the following facts are true:

1. I am more than twenty-one years of age; and have first-hand knowledge of the matters set forth herein.

2. I am employed by _____ (hereinafter "Company") and have authority to issue this affidavit on its behalf.

3. Company is enrolled in and participating in the United States E-Verify (formerly known as "Basic Pilot") federal work authorization program with respect to Company's employees working in connection with the services Company is providing to, or will provide to, the District, to the extent allowed by E-Verify.

4. Company does not knowingly employ any person who is an unauthorized alien in connection with the Services Company is providing to, or will provide to, the District.

FURTHER AFFIANT SAYETH NOT.

By: _____
(individual signature)

For _____
(Company name)

Title: _____

Subscribed and sworn to before me on this _____ day of _____, 200____.

NOTARY PUBLIC

My commission expires:

The Special Administrative Board of the Riverview Gardens School District (hereafter referred to as "RGSD") is soliciting sealed, written formal bid proposals from qualified vendors (hereafter referred to as "Vendor") for the purchase of furniture, equipment, supplies, materials, labor or services as outlined in the following specifications. Sealed bids shall be received by RGSD, in the Business Office of the Riverview Gardens School District, 1370 Northumberland, St. Louis, Missouri- 63137, until the time specified on the Bid Opening Schedule (front page of the formal bid document), at which time all bids shall be publicly opened and read aloud. Neither dating of the bid form nor placing the bid in the mail by this date shall meet legal requirements; the formal bid document must be **received in the Business Office** of the Riverview Gardens School District on or before the date and time stated.

RGSD reserves the right to reject any and all bids received and to waive any and all informalities. Vendors are encouraged to very carefully read all sections of this bid document prior to submitting a bid proposal.

It is the basic philosophy of RGSD to extend to all responsible Vendors equal consideration and the assurance of unbiased judgment in determining whether their product or service meets specifications and the educational needs of the school district. RGSD shall fairly evaluate all formal bid proposals submitted and base all decisions on the "lowest and best" bid concept, purchasing only those products and/or services which meet the specifications as written. All decisions rendered shall strive to achieve the greatest value from every tax dollar expended. RGSD shall make no discrimination based on race, color, creed, religion, or national origin, in either the product evaluation process or in transacting business with Vendors or Vendor representatives.

The advertising and publishing of this formal bid has met all legal requirements of the Missouri State statute and policies of the RGSD Board of Education, hence the requirement to offer public notice of the intent of RGSD to solicit bids via this bid document has been satisfied.

This document is to serve as an invitation to all qualified vendors to extend to RGSD, an offer, for the sale of all products and/or services specified herein. It is the purpose of this bid document to clearly define "open" and "competitive" product or service bid specifications. All items on this bid are to be **as specified or RGSD approved equal**.

Addenda: Vendor shall acknowledge the receipt of all addenda which were issued during the course of this formal bid. If specified in the text of the addenda, in addition to acknowledging receipt of the addenda below, the addenda may require additional information required for the bid (e.g., pricing), in which case the Addenda shall not only be acknowledged below but shall be completed and attached to the bid at the time the bid proposal is submitted. Receipt of the following Addenda issued during the course of this formal bid is hereby acknowledged:

Addendum Number		Date	
Addendum Number		Date	
Addendum Number		Date	

It is acknowledged that this formal bid proposal consists of the following sections: **PROPOSAL FORM, INSTRUCTIONS AND CONDITIONS, SPECIFICATIONS** and any **ADDENDA** (if applicable). The detailed specifications section may include blueprints, drawings, or other documents which shall be deemed to be a part of these written specifications. I/We understand that each form is to be signed as required in the specifications, and unless this has been done, the bid proposal may be considered incomplete and therefore rejected. Likewise, it is understood that the submission of all documents called for in the detailed specifications shall be submitted as defined in the specifications, and that failure to do so may result in rejection of the bid in part or in total. I/We, the undersigned, do hereby understand and accept all sections of this bid document and all addenda (if applicable) under which this quotation is being submitted and agree to perform in compliance with the specification requirements as set forth herewith.

I/We further agree that RGSD reserves the right to award the order, if awarded, within forty-five (45) calendar days from the date of the bid opening, unless otherwise indicated in the written specifications which follow. Consequently, I/We agree not to request permission to withdraw the quotation after bids have been publicly opened for this period of time. Having carefully examined all elements of the specifications and addenda, I/we propose to furnish all furniture, equipment, supplies, materials, labor or services required according to the written bid specifications in connection with this bid and do hereby submit the following formal bid proposal, for the total amounts indicated on the proposal form pages, where requested in the bid document.

The individual signing this Bid Proposal shall be a responsible officer of the company and shall be authorized to sign on behalf of the company.

**** End Proposal Form Section of This Bid Document ****

INSTRUCTIONS AND CONDITIONS

Preparation Of Bid Proposals

Vendors should adhere to all of the instructions and conditions as contained in this section of the bid as well as all other sections of these bid specifications; failure to do so may result in rejection of the bid.

All bid proposals must be completed in ink or typewritten; all bids must be manually signed. No erasures shall be permitted; mistakes may be crossed out and corrections inserted adjacent. All corrections (including "white-out") must be initialed in ink by the person signing the bid proposal. The proposal must be signed with the firm or corporate name and by a responsible officer or employee of the firm. Vendor is to acknowledge receipt of any and all addenda (if any) re bid specifications and/or drawings which are published for this bid. All addenda shall be acknowledged as outlined in the Proposal Form section of this bid document.

Vendors should respond by using the proposal form and all other sections of this bid document without alterations, where information is requested. For every item proposed, the "Unit Price," "Total Price," (where requested), and "Quoting On" lines must be completed. All information concerning warranties, delivery dates, etc., where requested, must be completed by the Vendor; all "checklists" must be completed and submitted with the bid, if required in the specifications.

Pages on which there are no items being quoted by the Vendor, may be detached, and only those pages which contain a quoted item(s), along with the signed proposal form (both pages of the proposal form) and all other documents stated in the detailed specifications need be returned. On pages in which there are both items being quoted and items for which a price quotation is not being offered, the Vendor shall indicate "No Bid" on the "Total Price" line for all items not being offered for bid.

Prices must be stated in units specified herein; i.e., in the units of measure indicated (per each, or dozen, case, etc.). RGSD shall not be responsible for pricing which does not conform to the unit of measure indicated, and likewise RGSD has no authority to amend a unit price once submitted even if the error is obvious. Pricing must be stated in U.S. dollars and cents and shall be offered in a known amount; i.e., a bid which simply states "My bid is \$1.00 lower than the lowest bid received" shall not constitute a legal bid proposal.

Submission Of Bid Proposals

Bids, once completed, should be placed in an envelope with the Vendor name and bid number as they appear on the proposal form written on the envelope, in order that the bid may be accurately registered upon receipt. A responsible official who is a legal representative of the Vendor must sign the attached proposal form, in order for the bid to be valid and acceptable. A bid which is not signed is not binding on the part of the Vendor and therefore does not constitute an informality which may be waived by RGSD. Should a return label not be included with the bid document, address the outside of the envelope as follows:

IF MAILED	IF DELIVERED
Riverview Gardens School District	Riverview Gardens School District
Business Office	Business Office
Attention:	Attention:
Pat Lanane, CFO	Pat Lanane, CFO
1370 Northumberland Dr	1370 Northumberland Dr
St. Louis, MO 63137	St. Louis, MO 63137

In addition, the following information should be indicated on the outside of the bid envelope: (a) Vendor Name and Address and (b) Bid Name and Number and Bid Opening Date, as listed on the Bid Opening Schedule. If a bid is opened prematurely because of failure to adhere to this requirement, the bid will be rejected.

If the District's Business Office is closed for any reason, including but not limited to inclement weather, an emergency situation or any other act of nature, which closure prevents the opening of bids at the previously advertised date and time, all bids received shall be publicly opened and read aloud on the next work day that the District's Business Office shall be open for business at the previously advertised time. The new date and time of bid opening, as determined in accordance with this paragraph, shall not be advertised, and all Vendors, upon submission of a bid proposal, shall be deemed to have knowledge of and shall have agreed to the provisions of this paragraph. In such event, bids shall be received by the District until the new date and time of the bid opening as set forth herein. RGSD shall not be held responsible for the receipt of any bids the delivery of which was attempted and failed due to the closure of the Business Office. Each Vendor shall be required to ensure the delivery and receipt of its bid by RGSD's Business Office prior to the date and time of bid opening.

Modification and Withdrawal of Bids and Late Bids

Bid proposals should be verified before submission for accuracy and correctness, since RGSD shall not be responsible for any errors for which the Vendor is responsible. Bids may be modified or withdrawn by written notice or in person from the Vendor, if received in the Business Office prior to the time set forth in the Bid Opening Schedule; no telephone oral withdrawals shall be accepted. Notations written by the vendor on the outside of the bid envelope stating that an amount is to be "added" or "deducted" from the pricing structure submitted on the bid document sealed inside the envelope shall not be deemed permissible; all such notations shall be ignored relative to pricing submitted by the vendor. The pricing submitted on the form(s) provided by RGSD shall be deemed to constitute the legal pricing offered by the vendor and it is that pricing which shall prevail and for which the vendor shall be accountable.

NO bids may be accepted, modified or withdrawn which are received in the Business Office, after the time set for the opening of bids. NO EXCEPTIONS! Any and all bids received after the bid opening time and date indicated on the Bid Opening Schedule shall be refused and marked "Late Bid" and returned to the Vendor, unopened. No formal bid proposals may be "faxed" and no telegraphic modifications may be made to any bid proposal once received by RGSD; all changes shall be made prior to the bid opening **on the document** submitted to RGSD.

Acceptance and Award Of Bid Proposals

The Vendor's bid proposal, once submitted and accepted as a valid bid by RGSD, shall be deemed by both parties to constitute a legal and binding offer on the part of the Vendor to sell to RGSD as per the terms of the bid specifications, all products and/or services contained therein. Bid proposals are subject to acceptance by RGSD at any time within forty-five (45) calendar days following the bid opening date. Consequently, all price quotations shall be effective for a minimum of forty-five (45) calendar days and a maximum period as indicated in the specifications. All bids must be valid for the effective dates stated in the specification, if applicable.

Award of contract shall be made to the responsible Vendor whose bid, conforming to the specifications, is deemed to be the most advantageous to RGSD, price and all other factors considered. The Vendor acknowledges the right of RGSD to reject the bid, in part or in total, if the Vendor fails to submit the data required in the specifications, or if the bid is in any way incomplete or irregular. Under no circumstances may a Vendor deliver, install, or perform any service as specified in these specifications without written authorization from RGSD (i.e., a duly issued purchase order or signed contract). All formal bid proposals shall be approved by the Board of Trustees prior to the award of the bid.

The Vendor shall be issued a purchase order document, which shall be deemed acceptance of the bid proposal offer made by the Vendor, for all items and/or services approved by the Board of Trustees and awarded as a result of this bid. However, if in the opinion of RGSD a contract document is required to authorize the award of the bid, Vendor agrees to sign and execute all such contract documents as required in the written specifications. NOTE: if Vendor policy requires that RGSD sign Vendor contract documents, a sample of all such documents shall be included with the bid proposal and shall become a part of the Vendor's bid proposal.

No Response to Bid Quotation

Due to the ever-increasing postal rates, it is necessary to remove the names of Vendors from bid mailing lists which do not respond in writing to formal bid proposals which are mailed to them. Henceforth, it shall be interpreted that a Vendor no longer wishes to remain on the bid mailing list for any bid, unless the Vendor offers a bid proposal or returns the cover sheet of the bid marked "NO BID - Please Leave Name On Active Bid Mailing List." Likewise, for the Board's information, please indicate on a sheet of your company's letterhead, the reason(s) why your company is not submitting a bid proposal in response to these specifications at this time. Failure to respond at all to an offer to bid shall result in the removal from the bid mailing list. It shall be the responsibility of the Vendor to notify RGSD in writing if the Vendor relocates or if there is a change of address.

Rejection of Bid Proposals

RGSD reserves the exclusive right to reject the bid of any Vendor in part or total for reasons deemed appropriate, such as a documented past experience(s) in which the Vendor failed to perform according to stated specifications once awarded the bid, suspicious financial responsibility of the Vendor, instances in which Vendor offered references were checked with resulting negative connotations, etc. RGSD reserves the right to accept the "lowest and best" bid, which in their judgment, assures RGSD the product(s) or service(s) having the best performance and the highest level of function, quality and value. Any Vendor which does not indicate on the "Quoting On" line for each item on which a quotation is submitted, exactly what is being offered, may expect that item to be rejected, due to the fact that what is being offered cannot be clearly identified and compared to what is specified.

Approved Equal

It is the intent of this document to clearly define "open" and competitive product or service bid specifications. All items on this bid are to be as specified or RGSD approved equal; RGSD shall reserve the exclusive right to determine products and/or services which are approved as equal to those specified herein. Reference in these specifications to and the use of the name and model number of any article, product, material or item of furniture and equipment by proprietary name, manufacturer or manufacturer's model or catalog number in describing an item, is intended to establish a standard of type, quality and design, and is therefore not intended to limit competition. Vendors may submit bid proposals for products which are of a different manufacturer and model number from that which is specified, provided the herein procedure is adhered to exactly. However Vendors are encouraged to offer products of those manufacturers and model numbers specified, if at all possible.

For any item(s) which is proposed, which is other than as specified (brand name and number), it is the responsibility of the Vendor to submit, with the bid proposal, a manufacturer's published detailed cut and description, catalog, or other descriptive document, explaining in detail, exactly what is being proposed. Likewise, any support literature for any item(s) proposed which is other

than as specified (manufacturer and model number), shall be clearly labeled as to the **Vendor's Name**, the **Item Number** as appears in the specifications and the **Item Name**. It shall be the responsibility of the Vendor to insure that a detailed, technical description is provided for all items which shall allow for an accurate comparison to the item specified. All such support documentation shall be submitted with the bid proposal and shall be organized in one of the following manners:

- (a) Bound Volume of Pages - for each item, a picture and detailed product specification (for the exact manufacturer and model number proposed) shall be pasted on an 8 1/2" X 11" sheet of paper and bound in a cover with the Vendor's Name on the outside of the cover. The item number and item name as listed in the bid specifications shall be indicated at the top of each page. The support literature shall be organized in a bound volume in order by item number. Preferably, only one item shall be placed on each page.
- (b) Published Catalog - it shall be permissible to submit with the bid, a general or manufacturer's product catalog clearly indicating the detailed product information concerning the proposed product; however, if this method is utilized, it shall be the responsibility of the Vendor to place beside the product manufacturer and model number on the "Quoting On" line the correct **page number** in the catalog which is submitted, on which the product may be found. RGSD shall not research catalog table of contents or indexes attempting to locate items which are offered on this bid.

In addition it shall be the responsibility of the Vendor to clearly define any deviations that exist from specifications, if any, between what is proposed and what is specified, for each item offered, which is other than as specified. All such information relating to product deviations may be placed in the bid proposal either on the page below the item specification or on a separate sheet. If a separate sheet is utilized, the page shall be entitled "Proposed Product Deviations" and each item shall be clearly labeled as to number and name as they appear in the specifications. Failure to provide such documenting evidence to support any such item offered and/or any significant product deviations may result in rejection of the item(s) involved.

Pre-Bid Approval of Items

Preference shall be given to those manufacturers and models which have been granted pre-bid approval based on past performance. Vendors are encouraged to request approval of their brands and models for each item(s) which are to be offered via bid in the future, in order to meet specifications as listed on this bid. All such requests shall be made in writing to the Chief Financial Officer. After the bid has been published, all decisions as to product approved equals shall be made following the bid opening. Where applicable, for the products and/or services to be provided in the specifications, preference shall be granted to those Vendors which offer local sales and service, parts inventories, user training orientation, etc. In the case of "tie bids", all factors being equal, the local vendor shall be recommended to the Board of Trustees for approval.

Net Prices

In all cases, prices quoted are to be net including all applicable discounts. A separate price shall be offered for each item and not in combination with other items (unless the grouping of items is otherwise allowed as defined in the specifications). Unit price shall prevail in case of a conflict between unit and total price (extension); written price shall prevail in case of a conflict between written and enumerated pricing. Vendors are instructed to round off all unit pricing and extensions to the nearest whole cent; i.e., round the pricing to **two** places to the right of the decimal point only. The RGSD mainframe computer database is designed to accept only pricing which is stated in this manner. All items for which pricing is submitted which is other than two places to the right of the decimal shall be accepted; however, all digits beyond a whole cent (more than two places to the right of the decimal) shall be ignored in the bid analysis process and the unit price indicated on the purchase order shall be to the nearest whole cent for each item involved.

Freight

The Vendor agrees to deliver all items prepaid (F.O.B. DESTINATION), to an inside point or points of receipt within the District. If multiple delivery sites are required for items in the bid, either the total number of or the exact address of all such sites shall be indicated in the specifications section of the bid document. All costs for delivery, drayage or freight, for the packing or unpacking, loading and unloading of said articles, are to be borne by the Vendor, and should be included in the unit price.

Taxes

Vendor pricing shall not include any taxes (unless specified), since RGSD is tax exempt there from. Federal Excise Tax Exemption Certificates shall be executed when required upon request by the Vendor.

Grouping of Items

As stated above, no grouping of items shall be allowed unless otherwise defined in the detailed specifications. Most items are to be offered for bid on an "individual" basis and shall be awarded accordingly. However, certain

circumstances may arise in which it is to the advantage of RGSD to group items offered for bid. In certain instances, for the purpose of continuity and to insure product compatibility and design, and to minimize the freight costs involved, similar items may be grouped in the specifications and therefore shall constitute a single unit for bid purposes. All items in each such grouping shall be purchased from one Vendor. In order to be eligible for consideration for award of the bid for any group of items, a price quotation must be offered for ALL items in the grouping and a total price given for all items included in the grouping; award of the bid shall be made following careful analysis of the "lowest and best" bid offered for the entire group of items. Failure to offer a quotation for all items in a group may constitute a "No Bid" for the entire group of items.

Payment and Invoicing

Unless otherwise indicated in the detailed specifications of this bid document, it is mutually understood that RGSD shall make remittance in a **single lump sum** payment **following satisfactory delivery of all items** listed on the purchase order or following satisfactory performance (final inspection) of all services as specified in the contract. RGSD remits by "completed purchase order" only; remittance shall not be made upon receipt of partial shipments or performance, or the receipt of invoicing for same, but only after all items included on the purchase order or contained in the contract are delivered and/or satisfied. Payments are remitted once per month after approval by the Board of Education.

Consequently, Vendors agree to submit a single itemized invoice (original and duplicate) to RGSD, Business Office, 1370 Northumberland, St. Louis, Missouri, 63137, following the delivery of all items and/or services as indicated on the purchase order or contract. Multiple invoice documents (numbers) for the same purchase order or contract shall not be acceptable; following satisfactory delivery of ALL items and/or performance of ALL services indicated on the purchase order, only one invoice shall be submitted per purchase order or per contract, which shall be for all items and/or services contained on the order or in the contract. Following satisfactory invoicing as defined above and after receipt of all items on the purchase order and/or full performance of all services specified, payment shall be made in full to the Vendor within forty-five (45) calendar days from either the date of delivery or the receipt of satisfactory invoicing, as specified above, (in the Business Office), for the complete order or contract, whichever occurs last.

Delivery Instructions

Information containing product delivery instructions for each item specified, shall be so indicated in the specifications. The specifications shall indicate if delivery is to be made to one central location or to multiple locations within the school district. Vendor agrees to adhere to delivery date schedules, as requested in the specifications.

Default and Delays

Upon failure of the Vendor to deliver all of the items ordered or to render service, within the time set or allowed, the successful Vendor shall be considered in default, in which case RGSD reserves the right to terminate the purchase order or contract and to purchase similar supplies, services, or furniture and equipment, on the open market or secure the manufacture, delivery, and installation thereof by contract or otherwise. The Vendor shall be charged with any cost occasioned by RGSD whether said cost is the same as originally accepted or any excess cost.

Damage to School Property

Any damage or loss to RGSD property as a result of any action by the Vendor in the delivery, execution or performance of any item or service stated in these specifications, shall be repaired or replaced to the satisfaction of designated RGSD personnel, at the Vendor's cost, within a reasonable time.

Assemble and Set In Place

It shall be the Vendor's responsibility to furnish, deliver, unload from the delivery vehicle, completely assemble, set in place and where specified to completely install and make ready for operation to the satisfaction of RGSD all items offered for bid in these specifications. All Vendor personnel shall be legally licensed and fully qualified in the performance of the various areas of installation expertise. Items requiring unpacking shall be unpacked, assembled and set in place by the successful Vendor, at Vendor expense, as directed by the designated representative of RGSD. Where specified, all items shall be furnished, delivered, set in place, and made ready for operation, by the Vendor at Vendor's expense.

Removal of Debris

Where applicable, Vendor owned materials and equipment may be stored on the job site but the contractor shall maintain full responsibility for the stored items and full responsibility for any acts of vandalism or damage to RGSD owned property as a result of the vandalism. Any materials of a flammable nature must be stored at least 50' from the nearest building. Vendor must maintain the premises free from accumulations of waste, debris and rubbish caused by the execution of the contract, as a result of this bid. Upon completion of all work, crates, boxes, and packing material shall be removed from the point of work or delivery by the Vendor, at Vendor expense, and the premises are to be left free of debris.

Complying With Specifications

All material furnished must be in conformity with the specifications and shall be subject to inspection and approval by RGSD following delivery. The right is reserved to reject and return at the risk and expense of the Vendor such portion or the entirety of any shipment which may be deemed defective or fail to comply with specifications. If rejected, it shall be held for disposition at the expense and risk of the Vendor. Vendors shall be required to replace that defective portion or

the entire order according to specifications without additional cost to RGSD. Any items which may be lost or damaged in transit from the manufacturer to RGSD shall be replaced or restored to the original good condition by the Vendor at no cost to RGSD, to the satisfaction of RGSD.

If required in the detailed specifications, each Vendor and subcontractor(s), together, should visit the site and take such other steps as may be necessary to ascertain the nature and location of the work to be performed, and the general and local conditions which could affect the work or the cost thereof. All visits to the sites shall be made at the Vendor's expense.

Guarantee

Each Vendor, by presenting a bid under these specifications, binds himself to make positive that all goods are fully up to the standards set by the specifications. Should it be discovered within a reasonable period of time from the date of purchase order or contract that such goods or services are not up to standard, RGSD shall have the right to have such goods or services replaced by others conforming to the standard requirements and the entire expense be borne by the Vendor. The Vendor shall agree to guarantee and warrant all equipment provided as a result of this bid for a period equal to the stated guaranty/warranty in the specifications. All such warranties shall provide the coverage as indicated in the specifications.

Samples

RGSD reserves the right to request of any Vendor offering a product for sale via this bid an exact sample for evaluation for any product proposed. Vendor agrees to submit requested sample(s) within ten (10) calendar days from notification of the sample request. Should the Vendor not adhere to this sampling procedure, the item(s) in question may be rejected on these grounds. Samples must be furnished upon request only, free of expense to RGSD and if not destroyed by tests, shall be returned at the Vendor's expense upon request. Samples are to be submitted to the Business Office to the attention of the Chief Financial Officer, 1370 Northumberland, St. Louis, Missouri, 63137. Samples are to represent exactly what the Vendor actually proposes to furnish. Samples shall be properly identified as to bid number, bid date, name of Vendor, and item number as it appears on the bid. Once the bid is awarded, RGSD reserves the right to subject actual shipment samples to randomized testing. In cases when a sample is sent to testing laboratory for analysis in light of specifications, and the tests results indicate that the sample does not comply with specifications, the cost of the test shall be charged to the Vendor submitting the failing sample. The right is reserved to keep the successful Vendor's sample for comparison with actual shipment. Said sample may be returned to the Vendor or accepted as delivery according to order.

Compliance with Laws

If required due to the nature of the specifications contained herein, the Vendor shall give all notices, pay all fees, and comply with all local city, state, and federal laws, codes, ordinances, rules and regulations bearing on the successful conclusion of an order for supplies, services, or equipment. Vendor is to secure and pay for all permits, governmental fees, licenses and assessments necessary to perform all work as outlined in the specifications. The Vendor shall comply with all fire, safety and security regulations.

Insurance

It shall be the responsibility of the Vendor, once awarded the contract, to procure and maintain at Vendor expense, any insurance coverage equal in coverage to the minimum requirements applicable to the nature and scope of the project as set forth in these specifications. Vendor shall insure the delivery of all products delivered as a result of this bid until such time as all products are received by RGSD, inspected and approved.

Liability and Relationship of Parties

The Vendor shall, and hereby does, indemnify and hold harmless RGSD from any and all claims, suits, actions, judgments, settlements, damages, awards, costs and expenses of any kind or nature whatsoever arising from or out of any assertion or complaint by a third party or parties of any injury or damage resulting from the performance of this agreement by Vendor. Without limiting the generality of the foregoing sentence, as relates to this bid document and any succeeding document(s) as a result of this formal bid, the Vendor (which shall include the vendor of award, the product manufacturer whom the Vendor represents, any subcontractor(s) of either, or any other party acting as an agent of the Vendor or manufacturer) shall hold RGSD, its officers, agents, servants, and employees harmless from liability of any nature or kind whatsoever against the publisher or author, manufacturer or agent for the use by RGSD of any copyrighted or uncopyrighted composition, secret process, patented or unpatented invention, article, environment-sensitive material, or appliance furnished or used under this bid proposal.

Any architects, consulting engineers, or other defined agents acting in behalf of RGSD with regard to this formal bid, shall be deemed to be extensions of RGSD and therefore all terms and conditions in this bid document shall equally apply to said third parties just as they do to RGSD. Neither this bid nor any succeeding document(s) as a result of this formal bid, shall constitute nor create a partnership or joint venture between RGSD (or any agent acting in behalf of RGSD) and the Vendor, nor does it create a business relationship between the parties other than that specifically provided for by the terms of this agreement.

Non-Mentioned Items

Any standard manufacturer's parts, components, other equipment or related accessories not specifically mentioned by name or included in these specifications but which are normally a part of the equipment and furnishings necessary to complete the installation or insure the performance of the item, which are normally advertised and sold as a part of the "total product", shall be deemed to be included in the bid and shall therefore be furnished by the Vendor under the framework of this bid, at no additional cost to RGSD.

RGSD Responsibilities

With regard to installation as per these specifications, it shall be the responsibility of RGSD to provide all electrical, gas and water services (stub-outs) to the products as required and in compliance with the manufacturer's product specifications. Floor drains shall be provided by RGSD. However, any and all product connections required to interface the product with electrical, gas, water and drain facilities, whether indicated on attached project plans, drawings and specifications, including all addenda issued pursuant to this bid, shall be solely the responsibility of the Vendor. RGSD shall allow Vendor access to any facilities involved in these specifications during normal business hours in compliance with RGSD's approved schedule. Upon written request from a Vendor, RGSD may consider special work hours if required to complete a delivery or a project with an impending deadline. Likewise, if applicable, upon written request from the Vendor, RGSD shall allow Vendor access to any project plans, blueprints or other detailed specifications which may not be included within this bid document, but which could reasonably be expected to have a bearing on the bid proposal. All such written requests shall be forwarded to the Business Office to the attention of the Chief Financial Officer.

Product Colors, Finishes and Color Combinations

Where applicable and indicated in the specifications, color selection of all product finishes and furnishings which have been pre-selected by RGSD, shall be adhered to as closely as possible by the Vendor. There are situations in which it is very important to RGSD that all of the products included in the bid or various sections of the bid, be color coordinated in order that a pleasing decorative atmosphere conducive to instruction be established. It shall be the responsibility of the Vendor to submit as a part of the bid, where required in the specifications, proposed manufacturer's color samples for all items offered for which a specific color is indicated. Failure to do so may result in rejection of any and all items involved in that section.

Adjustments in the Quantities to Be Purchased

All quantities indicated in this bid are projected based on an established need and are stated in "good faith" by RGSD and represent the known quantities which shall be purchased via this bid; however, in order to insure budgetary compliance, a situation may arise in which the quantities indicated for one or more items listed for bid may have to be amended.

Deletions - All quantities listed in these specifications are subject to adjustment; RGSD shall reserve the right to delete any and all items entirely and/or to reduce quantities in number prior to issuing a purchase order at the unit price(s) quoted in the Vendor's bid.

Additions - If an "additions" clause is to be implemented with reference to the quantities to be purchased as a result of this bid, it will appear in the detailed specifications section of this document. If there is no reference to the purchase of additional quantities the quantities to be purchased shall be as published herein.

Follow-Up Services

The Vendor shall agree to provide to RGSD as part of this bid, at no additional cost, all required user orientation as to the proper use and care for all equipment sold as a result of this bid.

Ambiguities

Should questions arise or ambiguities exist regarding any part of parts of the specifications as published, the Vendor shall notify the Chief Financial Officer, (314) 869-2505, at least five (5) calendar days prior to the published bid opening date, in order that a written clarification (addendum) from the Business Office can be made known to all Vendors participating in the bid. No addendum concerning clarification of published specifications shall be issued following five

(5) calendar days prior to the published bid opening date, unless it is to extend the bid opening date. Interpretation of and subsequent modifications to these specifications shall be made by addenda only; RGSD shall not be responsible for any interpretation of the documents other than as set forth in these specifications or in RGSD authorized written and published addenda. Should ambiguities exist between this section of the bid (Instructions and Conditions), and the stated specifications which follow, the specifications shall prevail and shall be taken to be the correct interpretation for this bid.

Exceptions to These Instructions and Conditions and/or Specifications

The Vendor, when through a voluntary and independent action, places the signature on the proposal form, fully agrees to accept and comply with all instructions and conditions and all other requirements defined in the detailed specifications and outlined in all other documents pertaining to the bid document. Should any Vendor take exception with any part(s) of these instructions and conditions, or any part(s) of the specifications which follow, it is the responsibility of the Vendor to so acknowledge such differences in detail on a separate sheet(s), and attach and submit said sheet(s) with the bid; all such exceptions shall become a part of this bid.

E-RATE CONSULTANT Request For Proposal

The Riverview Gardens School District (RGSD) is issuing this Request for Proposal (RFP) to solicit submission of proposals on a competitive basis from qualified respondents to provide RGSD the services described, all in accordance with the terms and conditions detailed herein. District will accept proposals on a new E-Rate Consultant. **All proposals (Original + 4 copies) are due by noon, Friday, March 1, 2019.**

The following are part of this RFP:

- Scope of Services
- Vendor Qualifications
- Cost Summary Sheet

Scope of Services Section I - District Background Information

The Riverview Gardens School District (RGSD) is at an historic crossroads. The environment in which the District operates is rapidly changing. Recent history has seen the District striving to meet a double challenge: coping with a shrinking student population and declining funds, while striving to close the achievement gap and move all students forward academically. However, the community did approve passage of an 11 million dollar Prop R Bond – which will be used to improve Facilities and Technology in the District.

In many respects, RGSD schools face the same challenges as other comparable urban districts. The one striking difference is that the District has a rich history of innovation and success in education. From the city’s early history, the District has provided stabilization, structure and support to the community. Established in 1926, it has received recognition for numerous accomplishments over the years. However, since the District became unaccredited in 2011, in the past, it was mandated by the state to provide tuition for 200+ students that transferred to other Districts – that number has decreased to 49 students. However, the District is now provisionally accredited and for the past three years has scored enough points- to receive full accreditation.

The District’s enrollment has declined from over 8800 in 1970 to 5400 for 2018-19. Concurrently, poverty has risen among the families who send their children to public schools. Today, 100% of the district’s students receive free or reduced lunch and over 400 are defined by the state as homeless. Special services offered to students and their families have increased, tapping into District funding and resources. These include special education, home tutoring, social and supplemental services.

Current Environment

Number of Active Buildings	
Elementary Schools	9
Middle Schools	2
High School	1(9 buildings)
Other Schools	1
Administrative Buildings	2
Number of active students	5400 (PreK – 12)
Number of active staff (with assumed growth)	950

Riverview Gardens School District (RGSD) is soliciting proposals for E-Rate Consultant services. The district desires to contract with a qualified and experienced vendor to provide quality services for the management of the District’s E-Rate application/documentation processes. The primary purpose of this contract will be to secure services for compliance review of the District’s applications to ensure that all applicable rules and regulations are followed within the spirit and intent of the guidelines. In addition the awarded vendor may be asked to assist in the planning, preparation, application, monitoring and follow-up of the District’s applications for telecommunications services and internal connection products and services listed in the Schools and Libraries Eligible Services List published by the Schools and Libraries Division (SLD). The awarded vendor will assist the District with the evaluation and award recommendation for future E-Rate projects. The awarded vendor will not be eligible to respond to these proposals due to the conflict of interest such responses will create. Also, the awarded vendor must agree to conform to all RGSD

guidelines. A contract will be awarded to the vendor who submits the best overall proposal in accordance with the specifications and all required documents. Failure to provide any of the information asked for in this RFP will result in immediate disqualification. All proposals will be reviewed and evaluated by School District personnel.

RGSD has participated in the E-Rate program in which discounts are provided for telecommunications services, maintenance and devices supporting internal connections funded thru the Federal Communications Commission (FCC). RGSD has submitted numerous applications for these services since 1998. It is expected and encouraged that those organizations interested in responding to this RFP conduct the necessary research in order to obtain a thorough history of RGSD's activities. This will enable your organization to project future and recommend future activities in order to determine expected and necessary E-Rate functions.

Winning Offeror shall work with RGSD to develop and sign a preliminary contract that satisfies E-Rate requirements prior to July 1, 2019.

The information provided within this proposal is intended to assist vendors in the preparation of proposals necessary to properly respond to this RFP. It is not intended to limit a proposal's content; rather it is designed to provide interested vendors with sufficient information to understand the current operation of the Board. Respondents to this RFP are encouraged to incorporate strategies and services that may be necessary to establish the most cost effective services. Ultimately, our objective is to contract with a vendor that provides these services using the most creative methods to lower cost and improve efficiency while making use of the most recently developed technology.

The following criteria will be used in evaluating RFP responses:

- 25% Total price and cost effectiveness of solution
- 20% Meeting Overall Requirements
- 20% Prior working relationship with Missouri districts
- 20% Vendor's experience and demonstrated expertise
- 10 % Vendor's demonstrated ability to work with E-Rate
- 5% M/WBE Participation

Vendors shall provide five copies – at least one electronic (CD or flash drive) - of their proposal.

1. Please respond to your ability to provide the following services. Provide examples and/or methodology for complying with the following:
 - a. Provide assistance in the timely approval of District Technology Plan.
 - b. Verify and validate RGSD's processes ensuring that E-Rate activities are acceptable and within the scope, spirit and intent of E-Rate rules and regulations.
 - c. Assist in obtaining 100% of funding requests.
 - d. Advise RGSD as to what eligible services are available, as well as cross-referencing the USAC/SLD's eligible services list.
 - e. Advise RGSD on timelines that must be met in order to receive services.
 - f. Assist RGSD in the posting and responding to all forms and letters pertaining to E-Rate, such as 470's, 471's, BEAR forms, PIA rebuttals.
 - g. Interface with selected service provider for completion of forms accurately and on time.
 - h. Interface with selected service provider to ensure billing for E-Rate funded products and services is correct and on time.
 - i. Interface with RGSD, its vendors, and USAC to resolve invoice and reimbursement problems.
 - j. Provide only neutral source information and advice on E-Rate.
 - k. Provide insight on other, non-E-Rate funding opportunities.
 - l. Provide RGSD guidance for ensuring an open and fair process for selecting the most cost-effective provider of the desired services.
 - m. Review existing contracts for E-Rate eligibility and document accordingly.
 - n. Maintain current knowledge of local and state procurement laws.
 - o. Review existing bid documents and offer suggestions for compliance, if necessary.
 - p. Assist RGSD with posting and delivery of appropriate completed forms to USAC.
 - q. Provide document image and warehousing of applications and related materials for up to 10 years or as required by Federal guidelines.
 - r. Provide Invoice Management and E-Rate Program Accountability Services.
 - s. Provide Online Management of Records
 - t. Provide a professional staff to answer E-Rate related questions including, but not limited to, questions concerning applications, filing deadlines, contracting requirements, eligible/ineligible services, correction/amendment procedures, and vendor invoices.

- u. Keep RGSD apprised of the latest E-Rate related developments on a regularly scheduled basis, and communicate with FCC/SLD/USAC as required.
- v. Inventory all eligible services contracts and/or associated pricing agreements, bid materials and correspondence.
- w. Work with RGSD designated employees to prepare all materials and make available for Federal audit.
- x. Interface with Schools and Libraries Division Program Integrity Group to coordinate responses for information requests or inquiries which includes present and historic E-Rate funding years.
- y. Provide monthly reconciliation of eligible services inventory to service provider invoices.
- z. Provide monthly verification of service provider pricing that is consistent with contract or associated pricing agreements.
- aa. Complete review of invoices and provide findings to RGSD prior to individual invoice due date.
- bb. Assist in monthly reconciliation and allocation of eligible expenses from service provider invoice to FCC/SLD/USAC eligible services.
- cc. Other – if other services are available, please state accordingly.

Proposals Questions:

Offerors who have questions about this RFP are required to submit their questions in writing to the contact listed below. All questions must be submitted by - 1:00 pm Central time- February 22, 2019. Responses will be addressed in an addendum to the RFP, posted on the District's web site. The purpose of the Addendum is to clarify, if necessary, the terms of this Request for Proposal, and to prevent any misunderstanding of the District's intention in this matter. If anyone should have a discrepancy in, or omission from, the general terms and conditions of this Request for Proposals, or if in doubt as to their meaning, such matters should be presented in writing. Phone calls with questions or requests for information regarding the Request for Proposal will not be accepted. Oral statements or instructions will not constitute an amendment to this Request for Proposal. Please submit any questions or discrepancies to jlarry@rgsd.k12.mo.us. We recommend that you request a delivery and read receipt of all emails sent to the District regarding this solicitation.

Proposal Submittal: provide a complete and detailed description of the manner in which the required services would be provided. Address the following points as a minimum:

1. Provide a brief history of your firm including name of firm, address and how long the firm has been in business and how long you have been providing E-Rate consulting services.
2. Provide the location(s) of your office(s) that will serve RGSD.
3. Provide a thorough description of the services you are offering to RGSD. For each service, include:
 - Your firm's philosophy, mission statement and approach to delivery of this service.
 - The anticipated outcomes of the services you propose to provide.
 - Samples of resources to be used in providing the service.
 - Any additional past performance Indicators information that will assist us in evaluating your proposal.
 - Past performance indicators are relevant information regarding your actions under previously awarded contracts to schools, local, state, or federal agencies. It includes your record of conforming to specifications and to standards of good workmanship; your record of containing and forecasting costs on any previously performed cost reimbursable contract scheduled, including the administrative aspects of performance such as documenting and maintaining archival records throughout the term of the E-Rate contract; your history for reasonable and cooperative behavior and commitment to customer satisfaction; and generally, your businesslike concern for the interests of the customer.
4. Respond specifically, and in order to all items listed above.
5. Provide a list of five public school districts of a size comparable to RGSD, where work has been successfully accomplished in the past 5 years, for E-Rate consulting of telecommunications services and internal connections projects. Provide the name of the public agency, type of project, contract amount, year of project, amount of award received, contact name and telephone number.
6. List any consulting contracts in the past 5 years where the resulting E-Rate applications had problems, describe the problem, and identify the steps that were taken to resolve/satisfy the customer. Provide the name of the public agency, type of project, year of project, contract amount and contact name and telephone number.
7. Provide a unit cost schedule of fees for the services requested and specified in this document, include any additional services and products that are being offered. The scheduled fees should include both on-site and off-site support. Please include, if necessary, additional fees for travel, lodging and/or fees associated with training of District staff.
8. Prices/Fees: Must be based on an annual flat rate that remains for the term of the contract. Indicate the term that the prices will remain firm.

9. **Contract Period:** It is the intent of the District to award a three (3) year contract for the specified services beginning in July 2019. This is considered a multi-term contract and assuming funds are appropriated to support continuation of services for succeeding years, the original contract may be renewed annually for a total term not to exceed three consecutive fiscal years. Renewal shall be a mutual agreement between the awarded firm and the Special School Board of Riverview Gardens School District. However, no contract exists unless and until a purchase order is issued each year. All contracts must include a Statement of Work section.

Conditions for renewal of the contract shall include, but not be limited to, satisfactory performance of services during the preceding contract term, ability of vendor to continue to provide satisfactory services, continued adherence to the requirements of the proposal documents, and continued competitive prices for the services and/or products provided under the original contract.

Section II - Requirements

- **E-Rate Compliance:** Respondent must assure that its response is in compliance with all current E-Rate program guidelines established by the Federal Communications Commission (FCC). Information regarding eligibility of goods and services, invoicing requirements, documentation requirements and other program rules are available from the SLD by calling Schools and Libraries Division (SLD) of the Universal Service Administration Corporation (USAC) at 1-888-203-8100 or see their website at www.sl.universalservice.org.
- **Proposal Binding Period:** Due to the possible extended approval process required by the E-Rate program, Vendor's response pricing shall remain in effect for a period of at least one year from response.
- **AGENT Number:** Respondents shall document the ability to participate in the E-Rate program by supplying their current E-Rate Agent Number.
- **FCC/SLD Auditability:** The E-Rate program requires that all records be retained for at least ten years. Respondent hereby agrees to retain all books, records, and other documents relative to this contract for ten (10) years after final payment, or until audited by SLD and or RGSD, whichever is sooner. RGSD, its authorized agents, and/or auditors reserves the right to perform or have performed an audit of the records of the contractor and therefore shall have full access to and the right to examine any of said materials within a reasonable period of time during said period.

Qualifications and References – Proposers shall complete and return this section as part of their proposal.

Provide information in each section to indicate your ability to meet the criteria.

1. **Qualifications:** Indicate your company's qualifications to provide the service requested. Include the following information:
 - (i) Name, Address, and Phone number of legal entity with whom the contract would be written and all trade names/assumed names used.
 - (ii) Organizational structure under which the proposer's business shall be operated (e.g. corporation, partnership, limited partnership, trust, sole proprietor, etc.)
 - (iii) Name and title of each of the proposer's principal officers (President, Vice President, Chairperson of the Board of Directors, etc.)
 - (iv) Federal Employer ID and business license to work in the City of St. Louis, Missouri.
 - (v) Copy of all licenses or other documentation, which authorizes your company to provide, requested services.
 - (vi) Other information that may be pertinent to your company's qualifications to provide the requested services.
 - i. Date Founded
 - ii. Organization structure
 1. Sole Proprietorship
 2. Partnership
 3. Corporation
 - iii. Ownership status
 1. Independent

2. Subsidiary (Name of Parent Organization: _____)

iv. Company history

v. Office locations, personnel, and expertise Products and services offered

(vii) Do you have a local (St. Louis metropolitan area) office from which services will be based? If so, specify below, if not please explain how services will be provided.

i. Number of full time local staff

ii. Number of full time local technicians

iii. Number of current customers in the St. Louis metropolitan area

2. References: (Label this Section II)

(i) Provide a list of references that will include the following information:

(ii) List at least three (3) references (preferably school districts) where you are currently providing service similar to that proposed in your response. Include the following information:

i. Name of reference

ii. Address

iii. Phone Number

iv. Contact Person

v. Contact Person E-mail

vi. Number of years your company has provided service

vii. Start Date of your work with this reference

(iii) Other references or information that will provide pertinent information.

Cost Sheet

PROPOSED SERVICES:	COST:
Consultant Services	
Project Management Services	
Additional Offerings	