

PUBLIC DISCLOSURE OF PROPOSED COLLECTIVE BARGAINING AGREEMENT
in accordance with AB 1200 (Chapter 1213/Statutes 1992), AB 2756 (Chapter 52/Statutes 2004), GC 3547.5

Name of School District:	SANTA MARIA JOINT UNION HIGH SCHOOL DISTRICT
Name of Bargaining Unit:	Certificated Management, Classified Management, Confidential
Certificated, Classified, Other:	OTHER

The proposed agreement covers the period beginning: July 1, 2017 and ending: June 30, 2018
 (date) (date)

The Governing Board will act upon this agreement on: September 12, 2017
 (date)

Note: This form, along with a copy of the proposed agreement, must be submitted to the County Office at least ten (10) working days prior to the date the Governing Board will take action.

A. Proposed Change in Compensation

Bargaining Unit Compensation		Fiscal Impact of Proposed Agreement			
		(Complete Years 2 and 3 for multiyear and overlapping agreements only)			
All Funds - Combined		Annual Cost Prior to Proposed Settlement	Year 1 Increase/(Decrease)	Year 2 Increase/(Decrease)	Year 3 Increase/(Decrease)
			2017-18	2018-19	2019-20
1.	Salary Schedule Including Step and Column	\$ 4,716,853	\$ 101,885		
			2.16%	0.00%	0.00%
2.	Other Compensation Stipends, Bonuses, Longevity, Overtime, Differential, Callback or Standby Pay, etc.	\$ 50,026	\$ 332		
			0.66%	0.00%	0.00%
	Description of Other Compensation		Travel allowance, longevity, bi-lingual stipends		
3.	Statutory Benefits - STRS, PERS, FICA, WC, UI, Medicare, etc.	\$ 954,207	\$ 21,328		
			2.24%	0.00%	0.00%
4.	Health/Welfare Plans	\$ 326,785			
			0.00%	0.00%	0.00%
5.	Total Bargaining Unit Compensation Add Items 1 through 4 to equal 5	\$ 6,047,871	\$ 123,545	\$ -	\$ -
			2.04%	0.00%	0.00%
6.	Total Number of Bargaining Unit Employees (Use FTEs if appropriate)	36.00			
7.	Total Compensation Average Cost per Bargaining Unit Employee	\$ 167,996	\$ 3,432	\$ -	\$ -
			2.04%	0.00%	0.00%

SANTA MARIA JOINT UNION HIGH SCHOOL DISTRICT
Certificated Management, Classified Management, Confidential

8. What was the negotiated percentage change? For example, if the change in "Year 1" was for less than a year, what is the annualized percentage of that change for "Year 1"?

This is a one year agreement for the 2017-18 school year for an on-going salary schedule increase of 1%, effective as of / retroactive to, July 1, 2017.

9. Were any additional steps, columns, or ranges added to the salary schedules? (If yes, please explain.)

The confidential employee salary schedule has been realigned. The total cost of the realignment amounts to \$14,638 and it is included in the "Fiscal Impact of Proposed Agreement" on Page 1.

10. Please include comments and explanations as necessary. (If more room is necessary, please attach an additional sheet.)

Once the salary schedule increase has been recognized there is an additional one-time 1% payment to be made based on employees' regular assignment compensation without regard to additional pay stipends or assignments.

11. Does this bargaining unit have a negotiated cap for Health and Welfare benefits? Yes No
If yes, please describe the cap amount.

2017-18 annual caps are, for full 1.0 FTE: Single tier \$5,940.00; two party tier \$8,616.00; family tier \$10,692.00. Caps are subject to negotiation during successor contracts and/or reopeners.

B. Proposed negotiated changes in noncompensation items (i.e., class size adjustments, staff development days, teacher prep time, classified staffing ratios, etc.)

None.

C. What are the specific impacts (positive or negative) on instructional and support programs to accommodate the settlement? Include the impact of changes such as staff reductions or increases, program reductions or increases, elimination or expansion of other services or programs (i.e., counselors, librarians, custodial staff, etc.)

None known.

D. What contingency language is included in the proposed agreement (e.g., reopeners, etc.)?

None.

E. Identify other major provisions that do not directly affect the district's costs, such as binding arbitrations, grievance procedures, etc.

None.

F. Source of Funding for Proposed Agreement:

1. Current Year

Current resources and fund balance.

2. If this is a single year agreement, how will the ongoing cost of the proposed agreement be funded in subsequent years?

Projected Local Control Funding Formula (LCFF) increases and enrollment/ADA growth.

3. If this is a multiyear agreement, what is the source of funding, including assumptions used, to fund these obligations in subsequent years? (Remember to include compounding effects in meeting obligations.)

N/A

SANTA MARIA JOINT UNION HIGH SCHOOL DISTRICT

G. IMPACT OF PROPOSED AGREEMENT ON CURRENT YEAR OPERATING BUDGET**Unrestricted General Fund**

Bargaining Unit: Certificated Management, Classified Management, Confidential

		Column 1	Column 2	Column 3	Column 4
Object Code		Latest Board- Approved Budget Before Settlement (As of August 1, 2017 45-day)	Adjustments as a Result of Settlement (compensation)	Other Revisions (agreement support and/or other unit agreement) Explain on Page 4i	Total Revised Budget (Columns 1+2+3)
REVENUES					
LCFF Revenue	8010-8099	\$ 81,134,576		\$ -	\$ 81,134,576
Federal Revenue	8100-8299			\$ -	\$ -
Other State Revenue	8300-8599	\$ 2,664,941		\$ -	\$ 2,664,941
Other Local Revenue	8600-8799	\$ 361,308		\$ -	\$ 361,308
TOTAL REVENUES		\$ 84,160,825		\$ -	\$ 84,160,825
EXPENDITURES					
Certificated Salaries	1000-1999	\$ 33,724,673	\$ 53,397	\$ 571,924	\$ 34,349,994
Classified Salaries	2000-2999	\$ 12,030,293	\$ 39,153	\$ 186,051	\$ 12,255,497
Employee Benefits	3000-3999	\$ 15,479,294	\$ 19,172	\$ 149,141	\$ 15,647,607
Books and Supplies	4000-4999	\$ 4,481,867		\$ -	\$ 4,481,867
Services, Other Operating Expenses	5000-5999	\$ 7,245,100		\$ -	\$ 7,245,100
Capital Outlay	6000-6999	\$ 183,105		\$ -	\$ 183,105
Other Outgo	7100-7299 7400-7499	\$ 666,390		\$ -	\$ 666,390
Indirect/Direct Support Costs	7300-7399	\$ (959,961)		\$ -	\$ (959,961)
TOTAL EXPENDITURES		\$ 72,850,761	\$ 111,722	\$ 907,116	\$ 73,869,599
OTHER FINANCING SOURCES/USES					
Transfers In and Other Sources	8900-8979		\$ -	\$ -	\$ -
Transfers Out and Other Uses	7600-7699		\$ -	\$ -	\$ -
Contributions	8980-8999	\$ (10,059,204)	\$ (8,905)	\$ (185,679)	\$ (10,253,788)
OPERATING SURPLUS (DEFICIT)*		\$ 1,250,860	\$ (120,627)	\$ (1,092,795)	\$ 37,438
BEGINNING FUND BALANCE					
	9791	\$ 7,101,334			\$ 7,101,334
Prior-Year Adjustments/Restatements	9793/9795				\$ -
ENDING FUND BALANCE		\$ 8,352,194	\$ (120,627)	\$ (1,092,795)	\$ 7,138,772
COMPONENTS OF ENDING BALANCE:					
Nonspendable Amounts	9711-9719	\$ 240,403	\$ -	\$ -	\$ 240,403
Restricted Amounts	9740				
Committed Amounts	9750-9760		\$ -	\$ -	\$ -
Assigned Amounts	9780	\$ 2,409,485	\$ -	\$ -	\$ 2,409,485
Reserve for Economic Uncertainties	9789	\$ 2,902,424	\$ 25,265	\$ -	\$ 2,927,689
Unassigned/Unappropriated Amount	9790	\$ 2,799,882	\$ (145,892)	\$ (1,092,795)	\$ 1,561,195

*Net Increase (Decrease) in Fund Balance

NOTE: 9790 amounts in Columns 1 and 4 must be positive

SANTA MARIA JOINT UNION HIGH SCHOOL DISTRICT

G. IMPACT OF PROPOSED AGREEMENT ON CURRENT YEAR OPERATING BUDGET**Restricted General Fund**

Bargaining Unit: Certificated Management, Classified Management, Confidential

Object Code	Column 1	Column 2	Column 3	Column 4
	Latest Board- Approved Budget Before Settlement (As of August 1, 2017 45-day)	Adjustments as a Result of Settlement (compensation)	Other Revisions (agreement support and/or other unit agreement) Explain on Page 4i	Total Revised Budget (Columns 1+2+3)
REVENUES				
LCFF Revenue 8010-8099	\$ 1,513,442		\$ -	\$ 1,513,442
Federal Revenue 8100-8299	\$ 4,544,828		\$ -	\$ 4,544,828
Other State Revenue 8300-8599	\$ 5,477,395		\$ -	\$ 5,477,395
Other Local Revenue 8600-8799	\$ 2,430,076		\$ -	\$ 2,430,076
TOTAL REVENUES	\$ 13,965,741		\$ -	\$ 13,965,741
EXPENDITURES				
Certificated Salaries 1000-1999	\$ 5,262,423	\$ 3,517	\$ 94,284	\$ 5,360,224
Classified Salaries 2000-2999	\$ 4,227,594	\$ 4,239	\$ 73,784	\$ 4,305,617
Employee Benefits 3000-3999	\$ 6,022,604	\$ 1,681	\$ 35,944	\$ 6,060,229
Books and Supplies 4000-4999	\$ 2,339,682		\$ (18,865)	\$ 2,320,817
Services, Other Operating Expenses 5000-5999	\$ 4,303,000		\$ -	\$ 4,303,000
Capital Outlay 6000-6999	\$ 573,471		\$ -	\$ 573,471
Other Outgo 7100-7299	\$ -		\$ -	\$ -
7400-7499				
Indirect/Direct Support Costs 7300-7399	\$ 792,930		\$ -	\$ 792,930
TOTAL EXPENDITURES	\$ 23,521,704	\$ 9,437	\$ 185,147	\$ 23,716,288
OTHER FINANCING SOURCES/USES				
Transfers In and Other Sources 8900-8979	\$ -	\$ -	\$ -	\$ -
Transfers Out and Other Uses 7600-7699	\$ 375,000	\$ -	\$ -	\$ 375,000
Contributions 8980-8999	\$ 10,059,204	\$ 8,905	\$ 185,679	\$ 10,253,788
OPERATING SURPLUS (DEFICIT)*	\$ 128,241	\$ (532)	\$ 532	\$ 128,241
BEGINNING FUND BALANCE				
9791	\$ 3,116,516			\$ 3,116,516
Prior-Year Adjustments/Restatements 9793/9795	\$ -			\$ -
ENDING FUND BALANCE	\$ 3,244,757	\$ (532)	\$ 532	\$ 3,244,757
COMPONENTS OF ENDING BALANCE:				
Nonspendable Amounts 9711-9719	\$ -	\$ -	\$ -	\$ -
Restricted Amounts 9740	\$ 3,244,757			\$ 3,244,757
Committed Amounts 9750-9760				
Assigned Amounts 9780				
Reserve for Economic Uncertainties 9789		\$ -	\$ -	\$ -
Unassigned/Unappropriated Amount 9790	\$ -	\$ (532)	\$ 532	\$ -

*Net Increase (Decrease) in Fund Balance

NOTE: 9790 amounts in Columns 1 and 4 must be positive

SANTA MARIA JOINT UNION HIGH SCHOOL DISTRICT

G. IMPACT OF PROPOSED AGREEMENT ON CURRENT YEAR OPERATING BUDGET

Combined General Fund

Bargaining Unit: Certificated Management, Classified Management, Confidential

Object Code	Column 1	Column 2	Column 3	Column 4
	Latest Board- Approved Budget Before Settlement (As of August 1, 2017 45-day)	Adjustments as a Result of Settlement (compensation)	Other Revisions (agreement support and/or other unit agreement) Explain on Page 4i	Total Revised Budget (Columns 1+2+3)
REVENUES				
LCFF Revenue 8010-8099	\$ 82,648,018		\$ -	\$ 82,648,018
Federal Revenue 8100-8299	\$ 4,544,828		\$ -	\$ 4,544,828
Other State Revenue 8300-8599	\$ 8,142,336		\$ -	\$ 8,142,336
Other Local Revenue 8600-8799	\$ 2,791,384		\$ -	\$ 2,791,384
TOTAL REVENUES	\$ 98,126,566		\$ -	\$ 98,126,566
EXPENDITURES				
Certificated Salaries 1000-1999	\$ 38,987,096	\$ 56,914	\$ 666,208	\$ 39,710,218
Classified Salaries 2000-2999	\$ 16,257,887	\$ 43,392	\$ 259,835	\$ 16,561,114
Employee Benefits 3000-3999	\$ 21,501,898	\$ 20,853	\$ 185,085	\$ 21,707,836
Books and Supplies 4000-4999	\$ 6,821,549		\$ (18,865)	\$ 6,802,684
Services, Other Operating Expenses 5000-5999	\$ 11,548,100		\$ -	\$ 11,548,100
Capital Outlay 6000-6999	\$ 756,576		\$ -	\$ 756,576
Other Outgo 7100-7299 7400-7499	\$ 666,390		\$ -	\$ 666,390
Indirect/Direct Support Costs 7300-7399	\$ (167,031)		\$ -	\$ (167,031)
TOTAL EXPENDITURES	\$ 96,372,465	\$ 121,159	\$ 1,092,263	\$ 97,585,887
OTHER FINANCING SOURCES/USES				
Transfer In and Other Sources 8900-8979	\$ -	\$ -	\$ -	\$ -
Transfers Out and Other Uses 7600-7699	\$ 375,000	\$ -	\$ -	\$ 375,000
Contributions 8980-8999	\$ -	\$ -	\$ -	\$ -
OPERATING SURPLUS (DEFICIT)*	\$ 1,379,101	\$ (121,159)	\$ (1,092,263)	\$ 165,679
BEGINNING FUND BALANCE 9791	\$ 10,217,850			\$ 10,217,850
Prior-Year Adjustments/Restatements 9793/9795	\$ -			\$ -
ENDING FUND BALANCE	\$ 11,596,951	\$ (121,159)	\$ (1,092,263)	\$ 10,383,529
COMPONENTS OF ENDING BALANCE:				
Nonspendable Amounts 9711-9719	\$ 240,403	\$ -	\$ -	\$ 240,403
Restricted Amounts 9740	\$ 3,244,757	\$ -	\$ -	\$ 3,244,757
Committed Amounts 9750-9760	\$ -	\$ -	\$ -	\$ -
Assigned Amounts 9780	\$ 2,409,485	\$ -	\$ -	\$ 2,409,485
Reserve for Economic Uncertainties 9789	\$ 2,902,424	\$ 25,265	\$ -	\$ 2,927,689
Unassigned/Unappropriated Amount 9790	\$ 2,799,882	\$ (146,424)	\$ (1,092,263)	\$ 1,561,195

*Net Increase (Decrease) in Fund Balance

NOTE: 9790 amounts in Columns 1 and 4 must be positive

SANTA MARIA JOINT UNION HIGH SCHOOL DISTRICT

G. IMPACT OF PROPOSED AGREEMENT ON CURRENT YEAR OPERATING BUDGET

Fund 13/61 - Cafeteria Fund

Bargaining Unit: Certificated Management, Classified Management, Confidential

Object Code	Column 1	Column 2	Column 3	Column 4
	Latest Board-Approved Budget Before Settlement (As of August 1, 2017 45-day)	Adjustments as a Result of Settlement (compensation)	Other Revisions (agreement support and/or other unit agreement) Explain on Page 4i	Total Revised Budget (Columns 1+2+3)
REVENUES				
LCFF Revenue 8010-8099	\$ -		\$ -	\$ -
Federal Revenue 8100-8299	\$ 2,626,555		\$ -	\$ 2,626,555
Other State Revenue 8300-8599	\$ 224,500		\$ -	\$ 224,500
Other Local Revenue 8600-8799	\$ 893,500		\$ -	\$ 893,500
TOTAL REVENUES	\$ 3,744,555		\$ -	\$ 3,744,555
EXPENDITURES				
Certificated Salaries 1000-1999	\$ -	\$ -	\$ -	\$ -
Classified Salaries 2000-2999	\$ 1,140,498	\$ 1,910	\$ 14,459	\$ 1,156,867
Employee Benefits 3000-3999	\$ 264,459	\$ 474	\$ 3,192	\$ 268,125
Books and Supplies 4000-4999	\$ 1,826,320		\$ -	\$ 1,826,320
Services, Other Operating Expenses 5000-5999	\$ 76,270		\$ -	\$ 76,270
Capital Outlay 6000-6999	\$ 115,950		\$ -	\$ 115,950
Other Outgo 7100-7299 7400-7499	\$ -		\$ -	\$ -
Indirect/Direct Support Costs 7300-7399	\$ 167,031		\$ -	\$ 167,031
TOTAL EXPENDITURES	\$ 3,590,528	\$ 2,384	\$ 17,651	\$ 3,610,563
OTHER FINANCING SOURCES/USES				
Transfers In and Other Sources 8900-8979	\$ -	\$ -	\$ -	\$ -
Transfers Out and Other Uses 7600-7699	\$ -	\$ -	\$ -	\$ -
OPERATING SURPLUS (DEFICIT)*	\$ 154,027	\$ (2,384)	\$ (17,651)	\$ 133,992
BEGINNING FUND BALANCE	\$ 2,309,754			\$ 2,309,754
Prior-Year Adjustments/Restatements 9793/9795	\$ -			\$ -
ENDING FUND BALANCE	\$ 2,463,781	\$ (2,384)	\$ (17,651)	\$ 2,443,746
COMPONENTS OF ENDING BALANCE:				
Nonspendable Amounts 9711-9719	\$ -	\$ -	\$ -	\$ -
Restricted Amounts 9740	\$ 2,463,781	\$ (2,384)	\$ (17,651)	\$ 2,443,746
Committed Amounts 9750-9760	\$ -	\$ -	\$ -	\$ -
Assigned Amounts 9780	\$ -	\$ -	\$ -	\$ -
Reserve for Economic Uncertainties 9789	\$ -	\$ -	\$ -	\$ -
Unassigned/Unappropriated Amount 9790	\$ -	\$ -	\$ -	\$ -

*Net Increase (Decrease) in Fund Balance

NOTE: 9790 amounts in Columns 1 and 4 must be positive

SANTA MARIA JOINT UNION HIGH SCHOOL DISTRICT
 Certificated Management, Classified Management, Confidential

Explanations for Column 3 "Other Revisions" entered on Pages 4a through 4h:

Page 4a: Unrestricted General Fund	Amount	Explanation
Revenues	\$ -	
Expenditures	\$ 907,116	Similar agreement 1% ongoing and 1% one-time for Certificated & CSEA
Other Financing Sources/Uses	\$ (185,679)	Update contributions for projected changes in Sp Ed & RRMA

Page 4b: Restricted General Fund	Amount	Explanation
Revenues	\$ -	
Expenditures	\$ 185,147	Similar agreement 1% ongoing and 1% one-time for Certificated & CSEA
Other Financing Sources/Uses	\$ 185,679	Update contributions for projected changes in Sp Ed & RRMA

Page 4d: Fund 11 - Adult Education Fund	Amount	Explanation
Revenues	\$ -	
Expenditures	\$ -	
Other Financing Sources/Uses	\$ -	

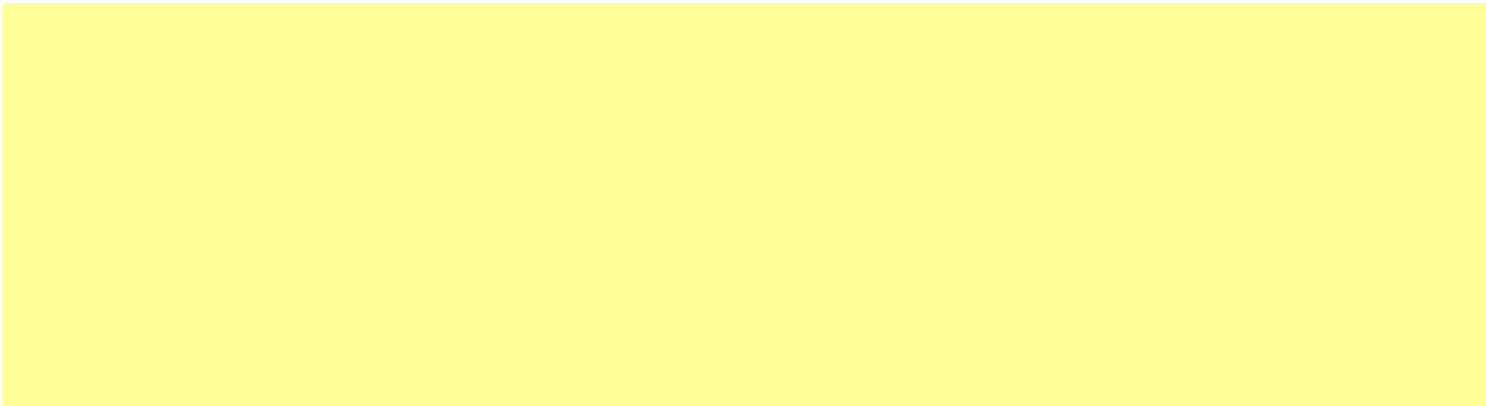
Page 4e: Fund 12 - Child Development Fund	Amount	Explanation
Revenues	\$ -	
Expenditures	\$ -	
Other Financing Sources/Uses	\$ -	

Page 4f: Fund 13/61 - Cafeteria Fund	Amount	Explanation
Revenues	\$ -	
Expenditures	\$ 17,651	Similar agreement 1% ongoing and 1% one-time for Certificated & CSEA
Other Financing Sources/Uses	\$ -	

Page 4g: Other	Amount	Explanation
Revenues	\$ -	
Expenditures	\$ -	
Other Financing Sources/Uses	\$ -	

Page 4h: Other	Amount	Explanation
Revenues	\$ -	
Expenditures	\$ -	
Other Financing Sources/Uses	\$ -	

Additional Comments:



H. IMPACT OF PROPOSED AGREEMENT ON SUBSEQUENT YEARS

Unrestricted General Fund MYP

Bargaining Unit: Certificated Management, Classified Management, Confidential

Object Code	2017-18	2018-19	2019-20
	Total Revised Budget After Settlement	First Subsequent Year After Settlement	Second Subsequent Year After Settlement
REVENUES			
LCFF Revenue 8010-8099	\$ 81,134,576	\$ 88,986,998	\$ 91,686,345
Federal Revenue 8100-8299	\$ -	\$ -	\$ -
Other State Revenue 8300-8599	\$ 2,664,941	\$ 3,751,782	\$ 5,925,464
Other Local Revenue 8600-8799	\$ 361,308	\$ 361,308	\$ 361,308
TOTAL REVENUES	\$ 84,160,825	\$ 93,100,088	\$ 97,973,117
EXPENDITURES			
Certificated Salaries 1000-1999	\$ 34,349,994	\$ 35,362,413	\$ 35,709,047
Classified Salaries 2000-2999	\$ 12,255,497	\$ 12,292,713	\$ 12,415,742
Employee Benefits 3000-3999	\$ 15,647,607	\$ 16,980,073	\$ 18,148,277
Books and Supplies 4000-4999	\$ 4,481,867	\$ 6,000,641	\$ 6,395,180
Services, Other Operating Expenses 5000-5999	\$ 7,245,100	\$ 7,297,600	\$ 7,245,100
Capital Outlay 6000-6999	\$ 183,105	\$ 183,105	\$ 183,105
Other Outgo 7100-7299	\$ 666,390	\$ 683,464	\$ 694,022
7400-7499			
Indirect/Direct Support Costs 7300-7399	\$ (959,961)	\$ (959,961)	\$ (959,961)
Other Adjustments			\$ -
TOTAL EXPENDITURES	\$ 73,869,599	\$ 77,840,048	\$ 79,830,512
OTHER FINANCING SOURCES/USES			
Transfers In and Other Sources 8900-8979	\$ -	\$ -	\$ -
Transfers Out and Other Uses 7600-7699	\$ -	\$ -	\$ -
Contributions 8980-8999	\$ (10,253,788)	\$ (10,502,739)	\$ (10,827,732)
OPERATING SURPLUS (DEFICIT)*	\$ 37,438	\$ 4,757,301	\$ 7,314,873
BEGINNING FUND BALANCE 9791	\$ 7,101,334	\$ 7,138,772	\$ 11,896,073
Prior-Year Adjustments/Restatements 9793/9795	\$ -		
ENDING FUND BALANCE	\$ 7,138,772	\$ 11,896,073	\$ 19,210,946
COMPONENTS OF ENDING BALANCE:			
Nonspendable Amounts 9711-9719	\$ 240,403	\$ 240,403	\$ 240,403
Restricted Amounts 9740			
Committed Amounts 9750-9760	\$ -	\$ -	\$ -
Assigned Amounts 9780	\$ 2,409,485	\$ 2,409,485	\$ 2,409,485
Reserve for Economic Uncertainties 9789	\$ 2,927,689	\$ 3,011,743	\$ 3,081,207
Unassigned/Unappropriated Amount 9790	\$ 1,561,195	\$ 6,234,442	\$ 13,479,851

*Net Increase (Decrease) in Fund Balance

NOTE: 9790 amounts must be positive

H. IMPACT OF PROPOSED AGREEMENT ON SUBSEQUENT YEARS

Restricted General Fund MYP

Bargaining Unit: Certificated Management, Classified Management, Confidential

Object Code	2017-18	2018-19	2019-20
	Total Revised Budget After Settlement	First Subsequent Year After Settlement	Second Subsequent Year After Settlement
REVENUES			
LCFF Revenue 8010-8099	\$ 1,513,442	\$ 1,513,442	\$ 1,513,442
Federal Revenue 8100-8299	\$ 4,544,828	\$ 4,544,828	\$ 4,544,828
Other State Revenue 8300-8599	\$ 5,477,395	\$ 3,573,826	\$ 3,573,826
Other Local Revenue 8600-8799	\$ 2,430,076	\$ 2,430,076	\$ 2,430,076
TOTAL REVENUES	\$ 13,965,741	\$ 12,062,172	\$ 12,062,172
EXPENDITURES			
Certificated Salaries 1000-1999	\$ 5,360,224	\$ 5,397,920	\$ 5,467,952
Classified Salaries 2000-2999	\$ 4,305,617	\$ 4,320,288	\$ 4,362,771
Employee Benefits 3000-3999	\$ 6,060,229	\$ 6,280,311	\$ 6,521,636
Books and Supplies 4000-4999	\$ 2,320,817	\$ 2,339,682	\$ 2,339,683
Services, Other Operating Expenses 5000-5999	\$ 4,303,000	\$ 2,951,240	\$ 2,956,079
Capital Outlay 6000-6999	\$ 573,471	\$ 127,683	\$ 127,683
Other Outgo 7100-7299	\$ -	\$ -	\$ -
7400-7499			
Indirect/Dirrect Support Costs 7300-7399	\$ 792,930	\$ 759,244	\$ 725,558
Other Adjustments		\$ -	\$ -
TOTAL EXPENDITURES	\$ 23,716,288	\$ 22,176,368	\$ 22,501,362
OTHER FINANCING SOURCES/USES			
Transfers In and Other Sources 8900-8979	\$ -	\$ -	\$ -
Transfers Out and Other Uses 7600-7699	\$ 375,000	\$ 375,000	\$ 375,000
Contributions 8980-8999	\$ 10,253,788	\$ 10,502,739	\$ 10,827,732
OPERATING SURPLUS (DEFICIT)*	\$ 128,241	\$ 13,543	\$ 13,542
BEGINNING FUND BALANCE			
9791	\$ 3,116,516	\$ 3,244,757	\$ 3,258,300
Prior-Year Adjustments/Restatements 9793/9795	\$ -		
ENDING FUND BALANCE	\$ 3,244,757	\$ 3,258,300	\$ 3,271,842
COMPONENTS OF ENDING BALANCE:			
Nonspendable Amounts 9711-9719	\$ -	\$ -	\$ -
Restricted Amounts 9740	\$ 3,244,757	\$ 3,258,300	\$ 3,271,842
Committed Amounts 9750-9760			
Assigned Amounts 9780			
Reserve for Economic Uncertainties 9789	\$ -	\$ -	\$ -
Unassigned/Unappropriated Amount 9790	\$ -	\$ -	\$ -

*Net Increase (Decrease) in Fund Balance

NOTE: 9790 amounts must be positive

H. IMPACT OF PROPOSED AGREEMENT ON SUBSEQUENT YEARS

Combined General Fund MYP

Bargaining Unit: Certificated Management, Classified Management, Confidential

Object Code	2017-18	2018-19	2019-20
	Total Revised Budget After Settlement	First Subsequent Year After Settlement	Second Subsequent Year After Settlement
REVENUES			
LCFF Revenue 8010-8099	\$ 82,648,018	\$ 90,500,440	\$ 93,199,787
Federal Revenue 8100-8299	\$ 4,544,828	\$ 4,544,828	\$ 4,544,828
Other State Revenue 8300-8599	\$ 8,142,336	\$ 7,325,608	\$ 9,499,290
Other Local Revenue 8600-8799	\$ 2,791,384	\$ 2,791,384	\$ 2,791,384
TOTAL REVENUES	\$ 98,126,566	\$ 105,162,260	\$ 110,035,289
EXPENDITURES			
Certificated Salaries 1000-1999	\$ 39,710,218	\$ 40,760,333	\$ 41,176,999
Classified Salaries 2000-2999	\$ 16,561,114	\$ 16,613,001	\$ 16,778,513
Employee Benefits 3000-3999	\$ 21,707,836	\$ 23,260,384	\$ 24,669,913
Books and Supplies 4000-4999	\$ 6,802,684	\$ 8,340,323	\$ 8,734,863
Services, Other Operating Expenses 5000-5999	\$ 11,548,100	\$ 10,248,840	\$ 10,201,179
Capital Outlay 6000-6999	\$ 756,576	\$ 310,788	\$ 310,788
Other Outgo 7100-7299	\$ 666,390	\$ 683,464	\$ 694,022
7400-7499			
Indirect/Direct Support Costs 7300-7399	\$ (167,031)	\$ (200,717)	\$ (234,403)
Other Adjustments		\$ -	\$ -
TOTAL EXPENDITURES	\$ 97,585,887	\$ 100,016,416	\$ 102,331,874
OTHER FINANCING SOURCES/USES			
Transfers In and Other Sources 8900-8979	\$ -	\$ -	\$ -
Transfers Out and Other Uses 7600-7699	\$ 375,000	\$ 375,000	\$ 375,000
Contributions 8980-8999	\$ -	\$ -	\$ -
OPERATING SURPLUS (DEFICIT)*	\$ 165,679	\$ 4,770,844	\$ 7,328,415
BEGINNING FUND BALANCE 9791	\$ 10,217,850	\$ 10,383,529	\$ 15,154,373
Prior-Year Adjustments/Restatements 9793/9795	\$ -		
ENDING FUND BALANCE	\$ 10,383,529	\$ 15,154,373	\$ 22,482,788
COMPONENTS OF ENDING BALANCE:			
Nonspendable Amounts 9711-9719	\$ 240,403	\$ 240,403	\$ 240,403
Restricted Amounts 9740	\$ 3,244,757	\$ 3,258,300	\$ 3,271,842
Committed Amounts 9750-9760	\$ -	\$ -	\$ -
Assigned Amounts 9780	\$ 2,409,485	\$ 2,409,485	\$ 2,409,485
Reserve for Economic Uncertainties 9789	\$ 2,927,689	\$ 3,011,743	\$ 3,081,207
Unassigned/Unappropriated Amount 9790	\$ 1,561,195	\$ 6,234,442	\$ 13,479,851

*Net Increase (Decrease) in Fund Balance

NOTE: 9790 amounts must be positive

SANTA MARIA JOINT UNION HIGH SCHOOL DISTRICT
 Certificated Management, Classified Management, Confidential

I. IMPACT OF PROPOSED AGREEMENT ON UNRESTRICTED RESERVES

1. State Reserve Standard

		2017-18	2018-19	2019-20
a.	Total Expenditures, Transfers Out, and Uses (Including Cost of Proposed Agreement)	\$ 97,960,887	\$ 100,391,416	\$ 102,706,874
b.	Less: Special Education Pass-Through Funds	\$ -	\$ -	\$ -
c.	Net Expenditures, Transfers Out, and Uses	\$ 97,960,887	\$ 100,391,416	\$ 102,706,874
d.	State Standard Minimum Reserve Percentage for this District Enter percentage →	3.00%	3.00%	3.00%
e.	State Standard Minimum Reserve Amount for this District (For districts with less than 1,001 ADA, this is the greater of Line a, times Line b, or \$50,000)	\$ 2,938,827	\$ 3,011,742	\$ 3,081,206

2. Budgeted Unrestricted Reserve (After Impact of Proposed Agreement)

a.	General Fund Budgeted Unrestricted Designated for Economic Uncertainties (9789)	\$ 2,927,689	\$ 3,011,743	\$ 3,081,207
b.	General Fund Budgeted Unrestricted Unassigned/Unappropriated Amount (9790)	\$ 1,561,195	\$ 6,234,442	\$ 13,479,851
c.	Special Reserve Fund (Fund 17) Budgeted Designated for Economic Uncertainties (9789)	\$ -	\$ -	\$ -
d.	Special Reserve Fund (Fund 17) Budgeted Unassigned/Unappropriated Amount (9790)	\$ 1,218,768	\$ 1,224,862	\$ 1,230,986
e.	Total Available Reserves	\$ 5,707,652	\$ 10,471,047	\$ 17,792,044
f.	Reserve for Economic Uncertainties Percentage	5.83%	10.43%	17.32%

3. Do unrestricted reserves meet the state minimum reserve amount?

2017-18	Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
2018-19	Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
2019-20	Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>

4. If no, how do you plan to restore your reserves?

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5. Does the Total Compensation Increase/(Decrease) on Page 1, Section A, #5 agree with the Total Increase/(Decrease) for all funds as a result of the settlement(s)? Please explain any variance.

Total Compensation Increase/(Decrease) on Page 1, Section A, #5	\$ 123,545
General Fund balance Increase/(Decrease), Page 4c, Column 2	\$ (121,159)
Adult Education Fund balance Increase/(Decrease), Page 4d, Column 2	\$ -
Child Development Fund balance Increase/(Decrease), Page 4e, Column 2	\$ -
Cafeteria Fund balance Increase/(Decrease), Page 4f, Column 2	\$ (2,384)
Other Fund balance Increase/(Decrease), Page 4g, Column 2	\$ -
Other Fund balance Increase/(Decrease), Page 4h, Column 2	\$ -
Total all fund balances Increase/(Decrease) as a result of the settlement(s)	\$ (123,543)

Variance \$ 2

Variance Explanation:

Rounding

6. Will this agreement create or increase deficit financing in the current or subsequent years?

"Deficit Financing" is defined to exist when a fund's expenditures and other financing uses exceed its revenues and other financing sources in a given year. If a deficit is shown below, provide an explanation and any deficit reduction plan, as necessary.

<u>General Fund Combined</u>	<u>Surplus/ (Deficit)</u>	<u>(Deficit) %</u>	<u>Deficit primarily due to:</u>
Current FY Surplus/(Deficit) before settlement(s)?	\$ 1,379,101	1.4%	
Current FY Surplus/(Deficit) after settlement(s)?	\$ 165,679	0.2%	
1st Subsequent FY Surplus/(Deficit) after settlement(s)?	\$ 4,770,844	4.8%	
2nd Subsequent FY Surplus/(Deficit) after settlement(s)?	\$ 7,328,415	7.1%	

Deficit Reduction Plan (as necessary):

7. Were "Other Adjustments" amount(s) entered in the multiyear projections (pages 5a and 5b) for 1st and 2nd Subsequent FY?

"Other Adjustments" could indicate that a budget reduction plan was/is being developed to address deficit spending, and to rebuild reserves. Any amount shown below must have an explanation. If additional space is needed, attach a separate sheet, or use page 9a.

<u>MYP</u>	<u>Amount</u>	<u>"Other Adjustments" Explanation</u>
1st Subsequent FY Unrestricted, Page 5a	\$ -	
1st Subsequent FY Restricted, Page 5b	\$ -	
2nd Subsequent FY Unrestricted, Page 5a	\$ -	
2nd Subsequent FY Restricted, Page 5b	\$ -	

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J. COMPARISON OF PROPOSED CHANGE IN TOTAL COMPENSATION TO CHANGE IN LCFF FUNDING FOR THE NEGOTIATED PERIOD

The purpose of this form is to determine if the district has entered into bargaining agreements that would result in salary increases that are expected to exceed the projected increase in LCFF funding.

(fill out columns for which there is an agreement)

	Prior Year	2017-18	2018-19	2019-20
a. <u>LCFF Funding per ADA</u>	10,427.00	10,742.00		
b. <u>Amount Change from Prior Year Funding per ADA</u>		315.00	-	-
c. <u>Percentage Change from Prior Year Funding per ADA</u>		3.02%	0.00%	0.00%
d. <u>Total Compensation Amount Change (from Page 1, Section A, Line 5)</u>		123,545.00	-	-
e. <u>Total Compensation Percentage Change (from Page 1, Section A, Line 5)</u>		2.04%	0.00%	0.00%
f. <u>Proposed agreement is within/exceeds change in LCFF Funding (f vs. e)</u>		Within	-	-

K. CERTIFICATION NO. 1: CERTIFICATION OF THE DISTRICT'S ABILITY TO MEET THE COSTS OF THE COLLECTIVE BARGAINING AGREEMENT

This certification page must be signed by the district's Superintendent and Chief Business Official at the time of public disclosure and is intended to assist the district's Governing Board in determining whether the district can meet the costs incurred under the tentative Collective Bargaining Agreement in the current and subsequent years. The absence of a certification signature or if "I am unable to certify" is checked should serve as a "red flag" to the district's Governing Board.

In accordance with the requirements of Government Code Sections 3540.2 and 3547.5, the Superintendent and Chief Business Official of the Santa Maria Joint Union High School District, hereby certify that the District can meet the costs incurred under this Collective Bargaining Agreement during the term of the agreement from July 1, 2017 to June 30, 2018.

Board Actions

The board actions necessary to meet the cost of the agreement in each year of its term are as follows:

Current Year

Budget Adjustment Categories:

Revenues/Other Financing Sources
 Expenditures/Other Financing Uses
 Ending Balance(s) Increase/(Decrease)

	Budget Adjustment Increase/(Decrease)
\$	-
\$	1,233,457
\$	(1,233,457)

Subsequent Years

Budget Adjustment Categories:

Revenues/Other Financing Sources
 Expenditures/Other Financing Uses
 Ending Balance(s) Increase/(Decrease)

	Budget Adjustment Increase/(Decrease)
\$	-
\$	1,259,124
\$	(1,259,124)

Budget Revisions


If the district does not adopt and submit within 45 days all of the revisions to its budget needed in the current year to meet the costs of the agreement at the time of the approval of the proposed collective bargaining agreement, the county superintendent of schools is required to issue a qualified or negative certification for the district on its next interim report.

Assumptions

See attached page for a list of the assumptions upon which this certification is based.

Certifications

I hereby certify I am unable to certify



District Superintendent
 (Signature)

9/12/2017

Date

I hereby certify I am unable to certify



Chief Business Official
 (Signature)

9-12-17

Date

Special Note: The Santa Barbara County Education Office may request additional information, as necessary, to review the district's compliance with requirements.

L. CERTIFICATION NO. 2

The disclosure document must be signed by the district Superintendent at the time of public disclosure and by the President or Clerk of the Governing Board at the time of formal board action on the proposed agreement.

The information provided in this document summarizes the financial implications of the proposed agreement and is submitted to the Governing Board for public disclosure of the major provisions of the agreement (as provided in the "Public Disclosure of Proposed Collective Bargaining Agreement") in accordance with the requirements of AB 1200 and Government Code Sections 3540.2(a) and 3547.5.

SANTA MARIA JOINT UNION HIGH SCHOOL DISTRICT

District Name



**District Superintendent
(Signature)**

9/12/2017

Date

BRENDA HOFF, FISCAL SERVICES DIRECTOR

Contact Person

805-922-4573 X4403

Phone

After public disclosure of the major provisions contained in this summary, the Governing Board at its meeting on September 12, 2017, took action to approve the proposed agreement with Certificated Management, Classified Management, and Confidential employees.



**President (or Clerk), Governing Board
(Signature)**

9/12/17.

Date

Special Note: The Santa Barbara County Education Office may request additional information, as necessary, to review the district's compliance with requirements.